

Housing with a vision



ESG presentation 2023

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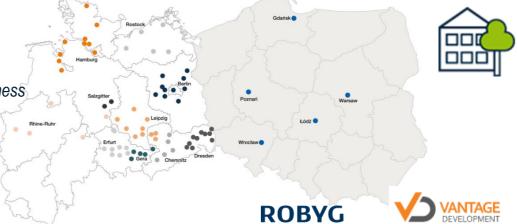
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TAG Group overview

TAG

Immobilien AG

Leading German affordable housing player and major Polish development business



Strategy for German portfolio

- TAG is a **specialist for affordable housing** in Eastern and Northern Germany and **among** the **largest owners of residential properties in Eastern Germany**
- Fully integrated platform via lean and decentralized organization: Local presence as a key element of TAG's asset management approach to ensure deep local market knowledge and efficient operation of assets
- Internal growth as one main driver: Active asset management approach to lift and realize value potential via vacancy reduction and selective investment of capex
- Disciplined and conservative approach regarding use of capital and new acquisitions
- Clear focus on per share metrics rather than absolute growth
- Stable and long term financing structure to support profitable growth strategy
- TAG is among **leading** real estate companies in the field of sustainability based on available **ESG ratings**

Strategy for Poland portfolio

- The Polish build to hold and build to sell platform bundles the Vantage and ROBYG business within one structure
- The current focus is on progressing the build to sell projects in order to maximise short term cash generation, which allowed the Poland portfolio to attaint a selffunding stage
- For the build to hold activities, the long term goal is to build c. 20,000 letting units in the **residential-for-rent market in major Polish cities (A-cities only)**
 - The focus is on new constructed apartments to address the demand of the Polish population for higher quality buildings
 - The value creation starts already in the project development phase, with a highly attractive c. 7% GRI yield on cost

Build-to-hold

Build-to-sell

TAG ESG strategy and core axes

Sustainability is an essential part of TAG's corporate vision





Excellent board expertise

Governance

Environment

Social

Transparent compensation scheme in line with the interests of shareholders

Responsibility and trust for our employees

 protection

 Measures to protect our

 environment and climate

 Procurement

 Sustainable purchasing

TAG ESG commitments Germany



TAG continues to implement sustainable development goals

TAG's sustainability goals

Our economic goal

Secure future viability by maintaining and expanding the value of our properties

Our social goal

Further increase the satisfaction of our tenants and employees by strengthening the loyalty of both groups

Our ecological goal

Reduce consumption and optimise the use of resources, increase energy efficiency and reduce CO_2 emissions

At TAG, we make it part of the corporate responsibility to make persistent contribution to the implementation of UNSDGs





TAG Germany's key focus of action



TAG ESG commitments Poland

TAG Poland's key focus on action and implementation of UNSDGs



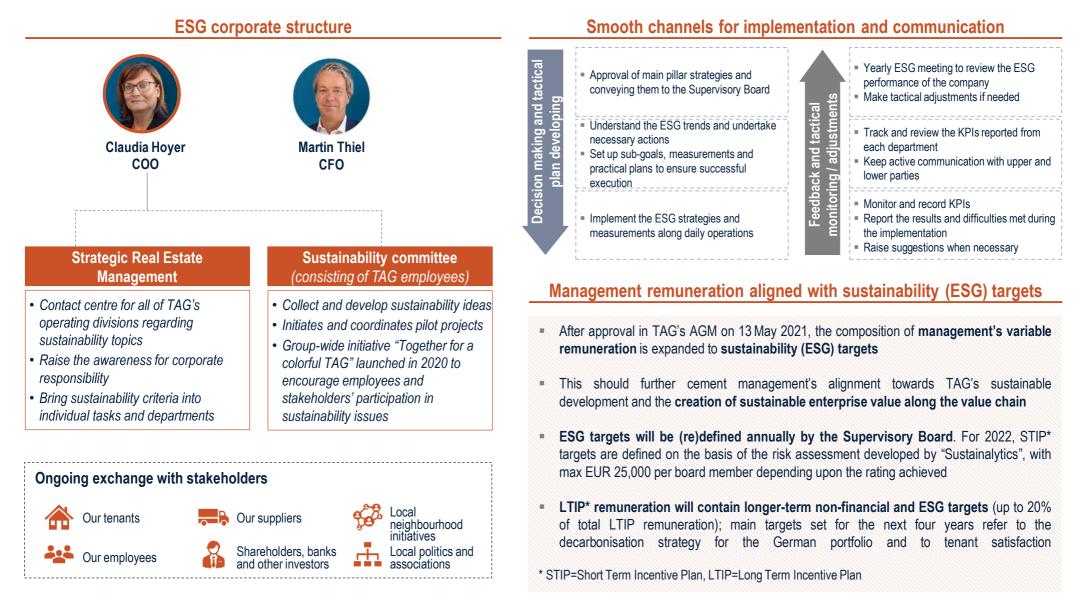
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TAG Corporate ESG management structure



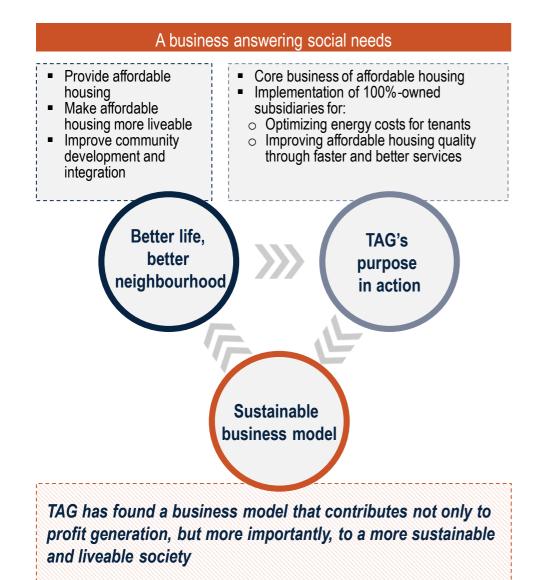
Integration of ESG issues in corporate decision-making processes



TAG Affordable and liveable housing in Germany



A social purpose as a base of TAG's business model



TAG's business is tackling social issues for affordable, liveable housing

Core business of affordable housing

 As a specialist in affordable housing, TAG has established a portfolio with nearly 87,000 residential units in Germany

 TAG aims to expand housing supply with affordable net rents that does not exceed €6 per sgm

EUR 5.64/sqm Net actual rent 2022

EUR 5.55/sqm Net actual rent 2021



Optimizing energy costs for tenants

ENERGIE (100%-owned subsidiary) Wohnen Service GmbH Energie Wohnen Service GmbH is TAG's heating service branch to tenants. By the end of 2022, Energie Wohnen

Energie Wohnen Service GmbH is TAG's heating service branch to tenants. By the end of 2022, Energie Wohnen Service equipped c.50% of natural gas-fired heat generation plants with remote monitoring technology to optimize operational control



Investments in energy-efficient and future-proof portfolio

- TAG increased spending on capitalized modernisations for German portfolio
- For 2023 similar high volume of modernisation measures focusing on energy-conserving and emission-reducing measures specifically individual measures, e.g. insulating building shells, replacing windows, and renewing heating systems

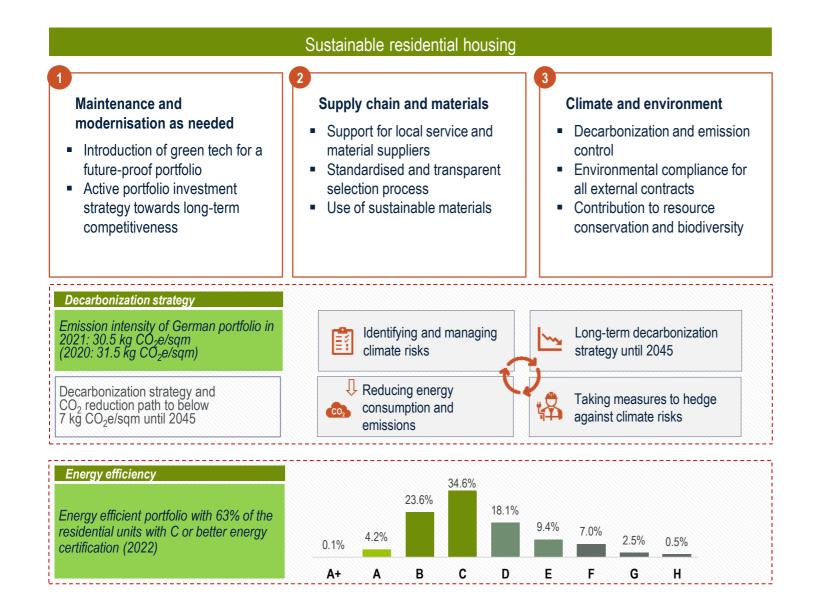


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TAG Developing our portfolio responsibly in Germany



TAG is committed to decarbonising its existing portfolio; ongoing green investments in energy efficient buildings

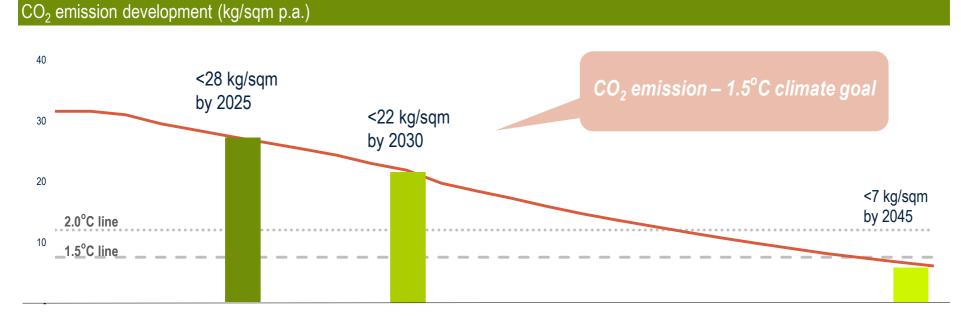


TAG Our decarbonisation strategy German portfolio



Meaning and target of decarbonisation strategy





TAG Our decarbonisation strategy German portfolio



Together with EWUS Energy consultants, TAG has developed a scenario for TAG's decarbonisation

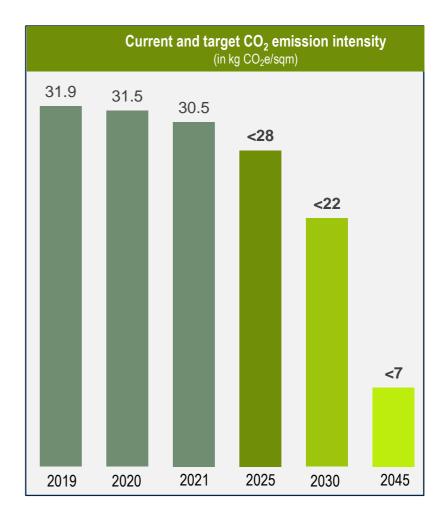
TAG scenario



Exterior wall insulation, basement ceiling insulation, hydraulic balancing of lines and windows

Photovoltaics, hydraulic balancing of radiators, energy generation systems and smart thermostatic valves

(in €m)	Total	In %
Insulation/windows	304.7	44.2%
Power generation facilities	129.2	18.8%
Photovoltaic	69.8	10.1%
Smart building technology	42.0	6.1%
Hydraulic balancing system	40.0	5.8%
Reformation into centralized systems	38.8	5.6%
Combined heat and power unit	22.2	3.2%
Planning cost	42.0	6.1%
Total	688.8	100%



TAG Our responsibility to society

TAG contributes to a more sustainable society through affordable and liveable housing





TAG offers Activity Lounges at 27 locations accessible to 1/3 of our tenant households to let people come together

TAG

Contribute to people living in good conditions and enioving Miteinander Stiftung togetherness and living as neighbours

ugend mit Persnektiv







VERTRAUTES



2023

Kids and youngsters

Families in need

Neighbours Senior caring



Flinkster Mein Carsharing teilAuto



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TAG Our employees shape our future

TAG is committed to offering a fair, supportive, empowering working environment to its employees



Key areas of employee empowerment Triple "E" project We live our values Ready for the **Responsibility and** Further development of TAG's Flat hierarchies future with a trust for our organisational structure, restructuring and and short decisionqualified team employees optimising work tasks to increase the making channels benefits for tenants and business partners Preservation of Employee training Enhancement of and development equality team spirit among Efficient personnel Guarantee of all employees **TAG Everyday Heroes** occupational health sourcing Social intranet and (TAG Alltagshelden) Fair salaries and and safety digitalization The Project was launched in 2020 to Encouraging resultsincentives Involvement of promote social and ecological volunteering oriented managing employee by our employees and working representatives

TAG commitment to its employees



TAG Sustainability Committee (Together for a colorful TAG)



The committee has been set up in 2020 to better coordinate and involve our employees in sustainability issues by contributing further ideas on how to save resources.

>> We like the idea that we have an impact within the Company as well as those that create added value for society <<

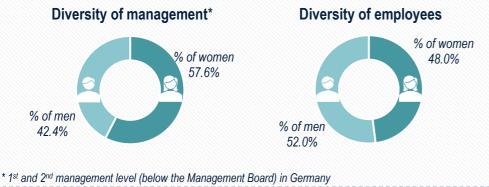


TAG Ambassadors (TAG Botschafter)

TAG employees are the interface of the company and are actively involved as company's ambassadors in recruiting and attracting new talent as well as engaging with tenants

Diversity of employees

Gender diversity and equal women representation at the heart of TAG's business principles and operations





TAG Stakeholder satisfaction

Active measures taken to strengthen customer and employee satisfaction in Germany

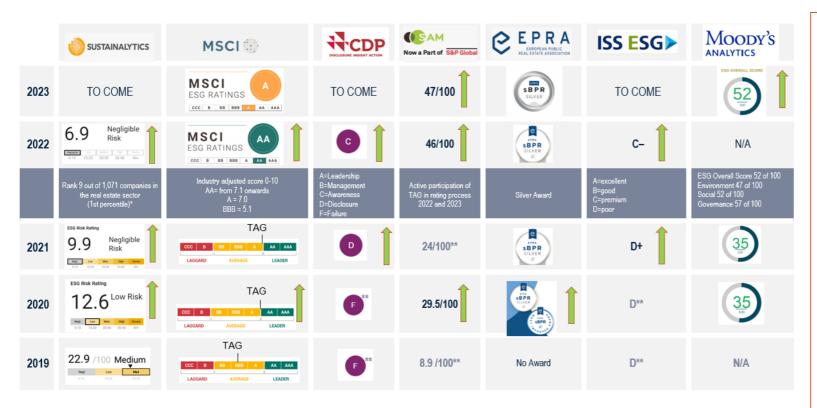




TAG ESG ratings

TAG ranks among the top ratings in the real estate sector

ESG Rating and Award improvements



• Data retrieved on 01/31/2023;

** Not responsive level: rating only based on publicly available information, no participation of TAG in an active rating process

TAG's ESG disclosure improvement

- Since 2020 we have placed particular emphasis on improving our ESG performance and reporting in order to better meet the expectations of Sustainalytics, MSCI and Moody's/ Vigeo Eiris
- Now Sustainalytics ranks TAG's ESG performance among the TOP 2% of all real estate companies in Jan-2023 and MSCI score to A in Jun-2023 as well as a clear Moody's improvement (Top 20% real estate)
- As a commitment to improving ESG disclosure, we engaged actively in further rating processes in 2022 with Moody's, ISS, S&P and for the first time with CDP in order to better reflect TAG's ESG performance on a broader scale and improved our rating with CDP, S&P and ISS accordingly







TAG Establish portfolio of residential properties in Poland

A build-to-sell and build-to-hold platform, based on the fully integrated Vantage and ROBYG business

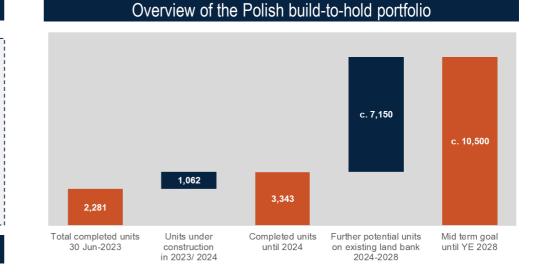
A business answering market needs

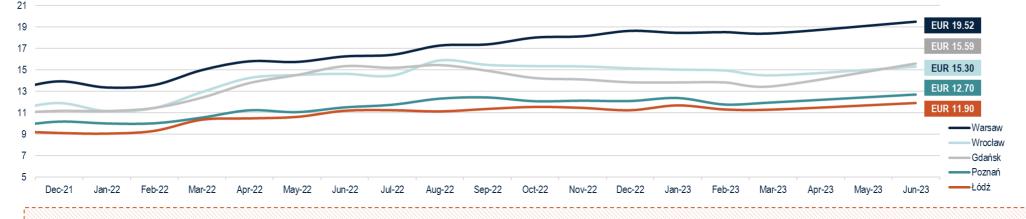
 Throughout 2022, there was a high demand for apartments for rent throughout Poland.

A sharp increase in rents, which was observed during Q2 2022, was mainly due to refugees and companies relocating workers from Ukraine, aggravating the supply demand imbalance

- The rental growth trend continued until the end of 2022. Since the beginning of Q1 2023 the rent levels have slightly increased
- Overall demand for apartments remains high, mainly due to the low availability of flats

Average monthly rental level for the stock EUR/sqm/month





The acquisition of ROBYG S. A. end of 2021 expands the TAG portfolio in the field of developing new build projects. This enables to address the existing supply deficit in the market for mint condition buildings in neighbouring Poland

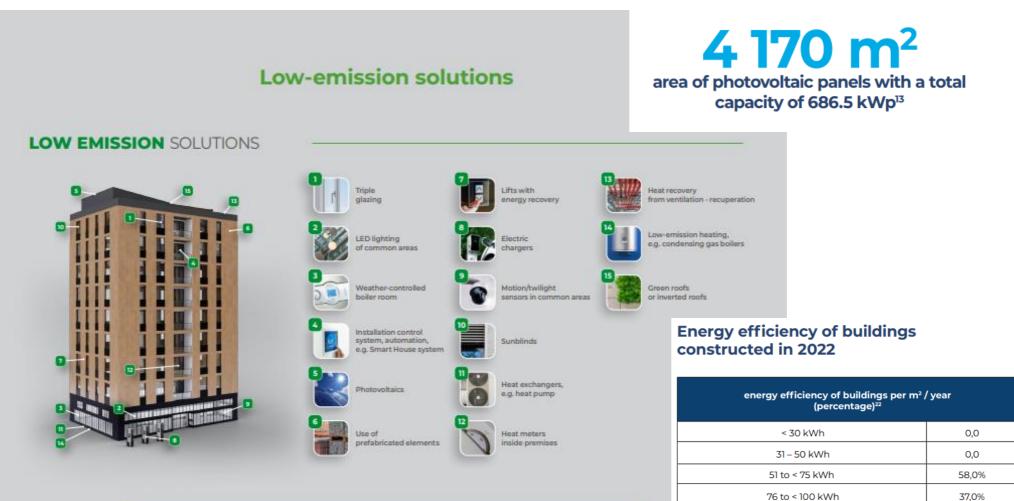
TAG Our accomplishments in Poland

Creating people and planet friendly spaces



TAG Our low emission solutions Poland portfolio

ROBYG buildings stands for energy efficiency



100% of estates put on sale in 2022 by ROBYG have a minimum of 5 low-carbon solutions⁹.

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0,0

0,0

5.0%

0,0

0,0

101 to < 130 kWh

131 to < 160 kWh

161 to < 200 kWh

201 to < 250 kWh

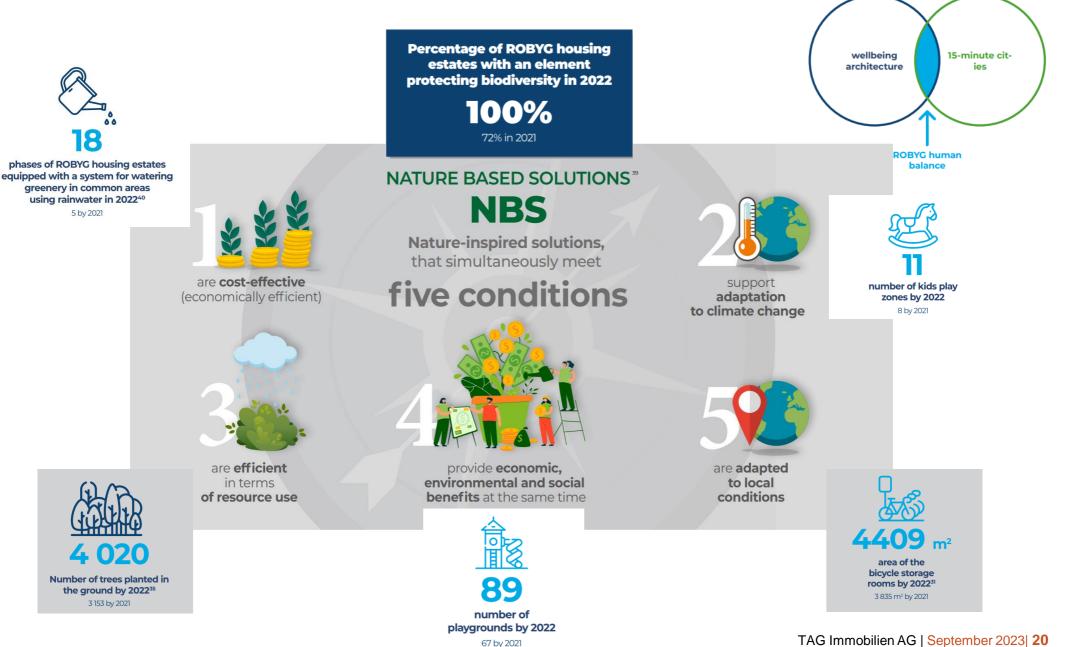
> 251 kWh



TAG Our responsibility to society

ROBYG human balance standard, water and biodiversity

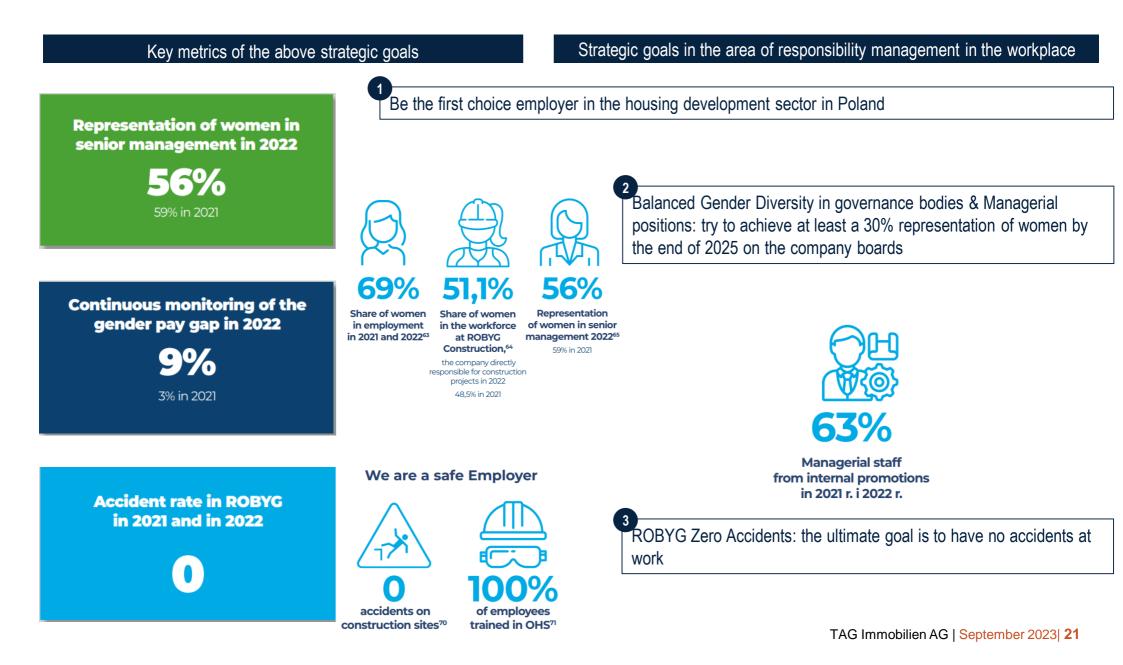




TAG Our responsibility to employees



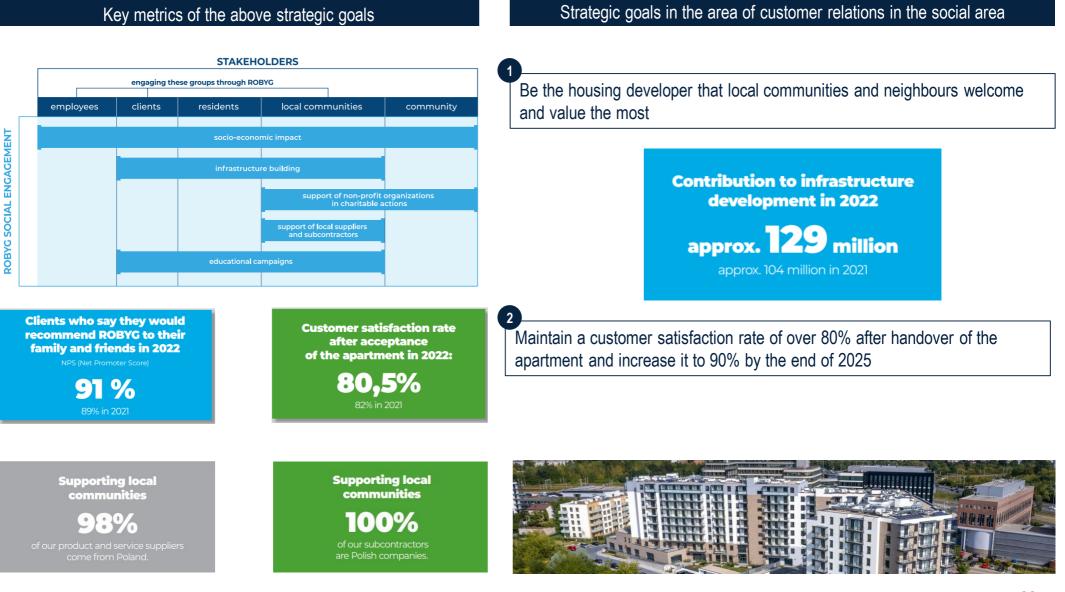
ROBYG as a first choice employer



TAG Our responsibility to stakeholders



ROBYG shapes communities



TAG Portfolio case studies



Case study: Buforowa 89 - development project in Wroclaw



Project	Green Buildings Buforowa 89
Location	Wroclaw, Poland
Usage	Residential
Land area in m ²	~ 6,489
Units	up to 360 flats

>> In designing the details of the buildings, we consider ecological criteria that contribute to environmental and climate protection <<

Case study: '15 minute city' concept - Jasień district in Gdansk



>> In designing and building the '15-minute city' concept in 97% of ROBYG's housing estates makes it easy for residents to abstain from short car journeys. <<



Jasień district will meet the needs of different groups of residents; easily accessible for people with disabilities, by means of appropriate entrances, lifts, and parking spaces

Playgrounds and recreational areas as well as commercial spaces to serve needs of the residents



Ecological design with roofs with photovoltaic panels to foster energy efficiency and lower CO₂ emissions

Common areas equipped with motion-sensing LED lightening; apartments with smart home system by 'Keemple' Ê



Project	Jasień district
Location	Gdansk, Poland
Usage	Residential
Units	~ 3,700 flats
Apartment sizes	26 – 122 sqm
Land area	~ 41 ha
Green area	~ 19 ha



Gear Buforowa 89 to the needs of different groups of residents - younger and older, family and singles



Playgrounds and recreational areas as well as commercial spaces to serve needs of the residents



Ecological design with either green roofs or roofs with photovoltaic panels to foster energy efficiency and lower CO₂ emissions

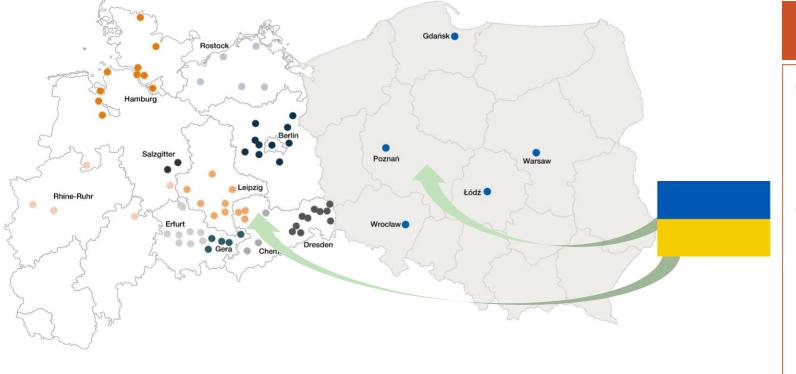


Common areas equipped with motion-sensing LED lightening; Rental units with waste separation containers as well as water purification filters



TAG Response to global political situations

Active measures taken by TAG to support refugees from the Ukraine





Key initiatives by TAG
In Germany our efforts include donations, logistical help, support of various campaigns ('Together for Ukraine') and offer of flats at our locations to accommodate Ukrainian refugees
In Poland we are active since the years 2019/ 2021 through our subsidiaries and provide on-site relief, aid transports, donations and financial assistance, and accommodation

ROBYG

Since the outbreak of the war in Ukraine between 1.2m and 1.5m refugees from the Ukraine have settled permantently in Poland: the influx of refugees will tend to increase the demand for housing, while at the same time energy and material prices are rising and supply chains are becoming more difficult

Even and especially in these turbulent times, we are steadyfastly continuing our path of sustainability in our role as a provider of affordable housing for broad sections of the population

TAG contacts

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