





# Company Presentation Q2 2025









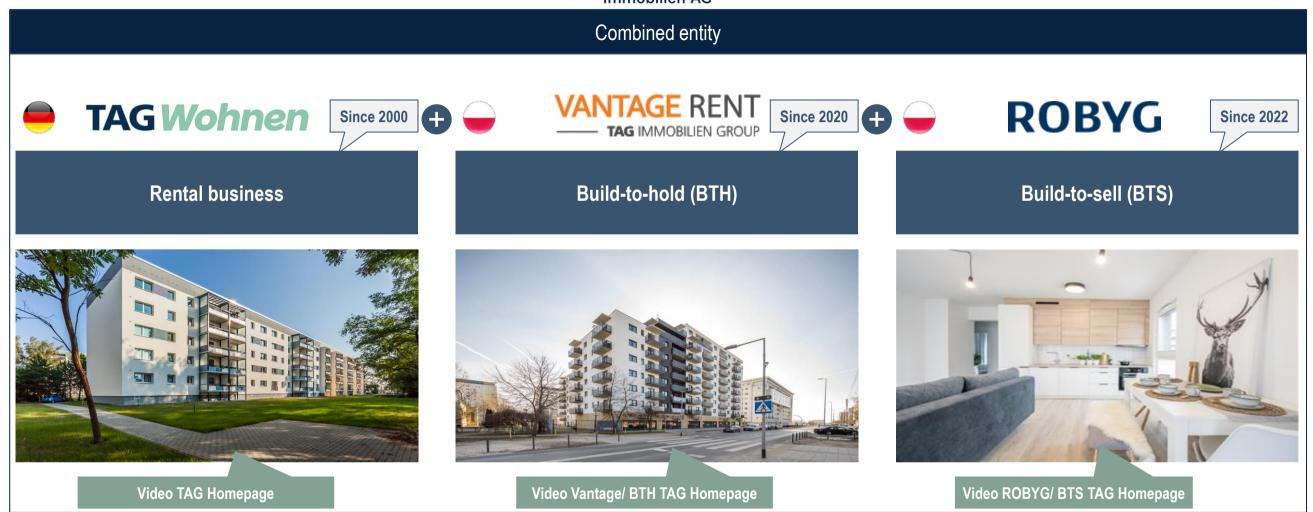




# **Company overview**

Three segments – two countries – one company







# KPIs split according to company segments

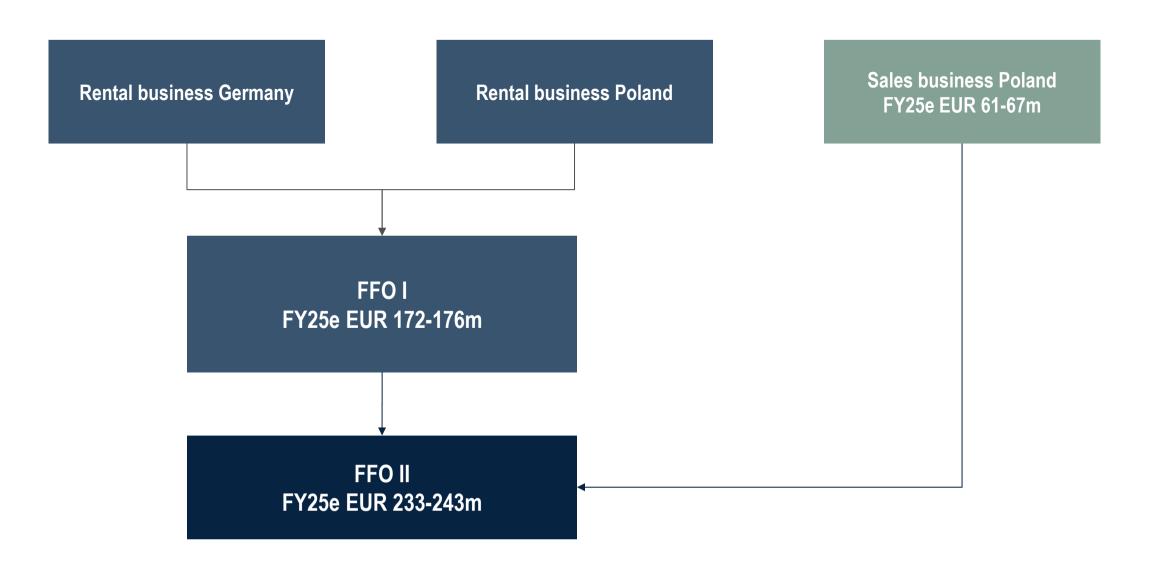
Unlocking value across all business segments for sustainable growth

	TAG Wohnen	<b>+</b>	VANTAGE RENT — TAG IMMOBILIEN GROUP	<b>+</b>	ROBYG	TAG Immobilien AG
	Rental business		ВТН	Ш	BTS	Combined entity
Adj. EBITDA <sup>1)</sup>	EUR 224-228m		EUR 16-18m		EUR 79-85m	EUR 319-331m
FFO I + Sales result = FFO II <sup>1)</sup>	EUF	R 172-176	m		EUR 61-67m	EUR 233-243m
GAV (total) <sup>2)</sup>	EUR 5,318m		EUR 718m		EUR 747m	EUR 6,753m
NTA/ s <sup>2)</sup>	Е	UR 17.12			EUR 3.06	EUR 20.18
Net debt <sup>2)</sup>	EUF	R 2,991.8n	n		EUR 146.0m	EUR 3,137.8m



## Two sources of recurring cash flow within TAG's business model

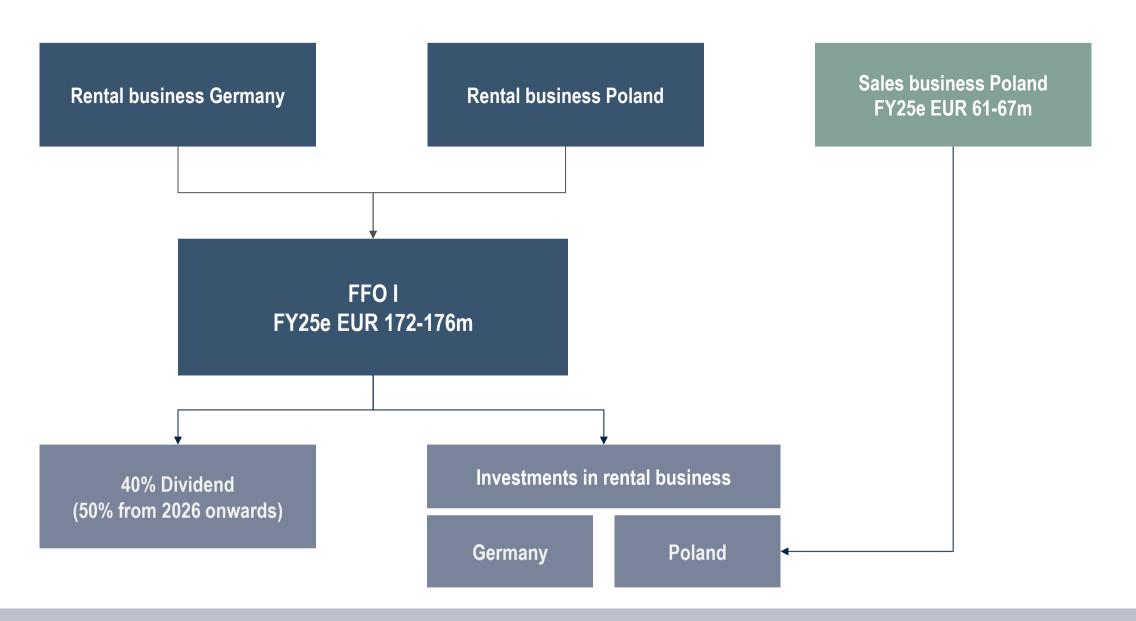
Cash flow generation for TAG shareholder from rental revenue und recurring sales





## Distribution of recurring cash flow

Use of recurring cashflow from rental revenue und recurring sales





# TAG highlights H1 2025: overview

Operational strength drives strong performance in the first half of 2025



+2.9%
Germany
+3.3%
Poland
I-f-I rental growth

+1.4%
Value growth
German portfolio

+10% EPRA NTA/s 45.3% LTV





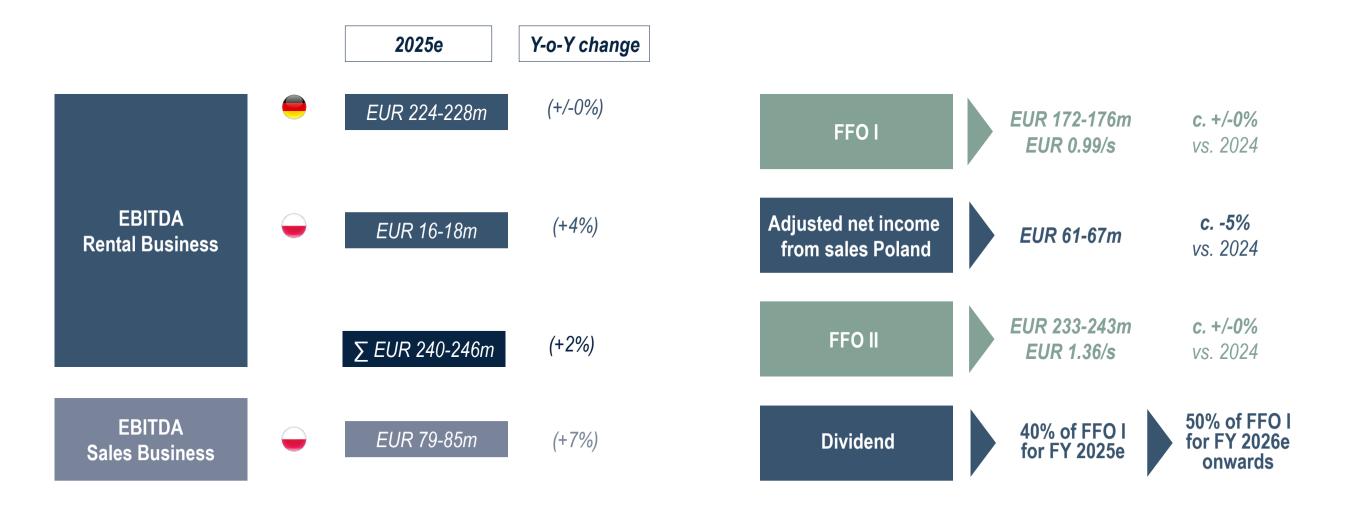






## EBITDA and FFO guidance FY 2025

Further EBITDA growth expected for FY 2025







#### **TAG German rental business**

Stable and predictable cash flows from residential rental business, high yielding multifamily portfolio mainly focused on Northern and Eastern Germany

82,957 Residential units

3.9% Vacancy rate (residential units)

2.9% I-f-I rental growth

6.6% Valuation gross yield

5.89 EUR/sqm/month Net actual rent (residential units)





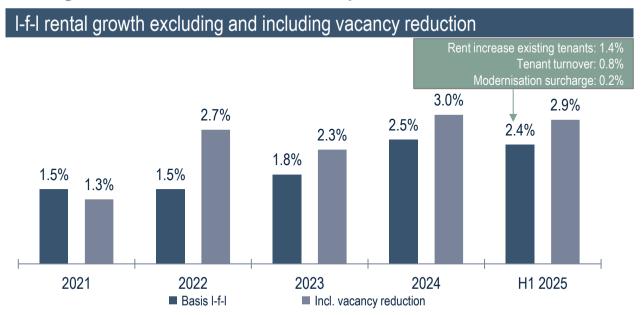


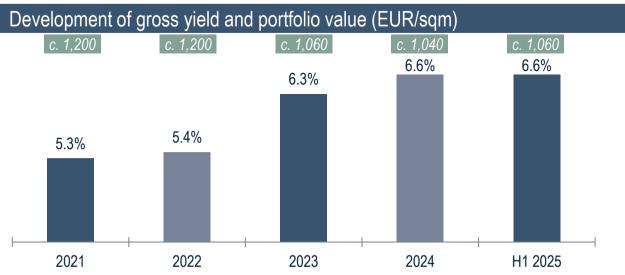


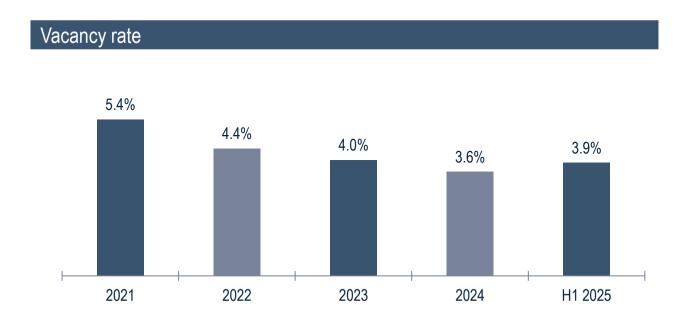


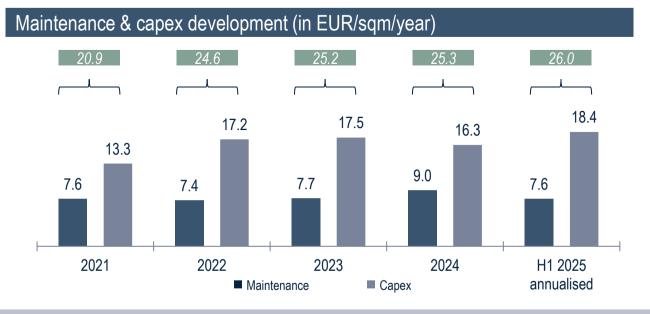
## German portfolio rental growth and capex allocation

Rental growth achieved with moderate capex investments









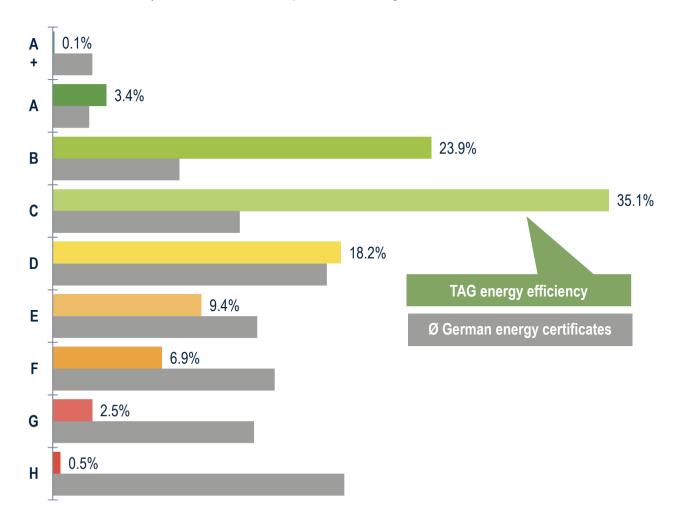


## **Decarbonisation strategy German portfolio**

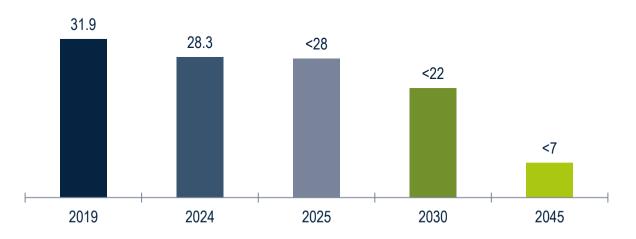
63% of residential units achieve energy efficiency (C or better energy certification), progressing towards the 1.5°C climate goal

#### Status quo and measures TAG vs. German average

- Full commitment to reach CO<sub>2</sub> emission level in line with 1.5°C climate goal
- Conducted study to define measures required to achieve goal



#### Target CO<sub>2</sub> emission (CO<sub>2</sub>e in kg / sqm)





Serial refurbishment, Merseburg





## TAG Polish rental business: Build-to-hold (BTH)

One of the biggest residential landlords in Poland focused on the A cities, new constructed state-of-the-art multifamily portfolio

c. 3,350 Completed rental units

c. 1,450 Rental units Under construction

3.3% I-f-I rental growth

5.2% Valuation gross yield c. 5,300 units acquired in Aug-2025

Closing end of Q3/ during Q4 2025 expected











## Polish BTH portfolio details by region

Continuous strong rental results and a growing portfolio, vacancy in units that have been on the market for more than a year at just 2.1%

Region	Completed units	Rentable area	IFRS FV <sup>1)</sup>	IFRS FV <sup>1)</sup>	Gross yield	Vacancy	Net actual rent <sup>1)</sup>	I-f-I rental growth <sup>3)</sup> (Y-o-Y)
As of H1 2025	#	sqm	EURm	EUR/sqm	%	%	EUR/sqm/m	%
Wrocław	1,564	65,191	226.6	3,476	5.3%	5.0% <sup>2)</sup>	16.30	2.8%
Poznań	1,196	53,835	165.8	3,080	5.0%	2.0%	12.98	5.5%
Łódź	527	22,020	57.2	2,598	5.5%	2.2%	12.09	0.1%
Total residential units	3,287	141,046	449.6	3,188	5.2%	3.4%	14.33	3.3%
Commercial units	62	6,817	22.3	3,271	4.7%	11.2%	15.83	
Grand total	3,349	147,863	471.9	3,191	5.2%	3.8%	14.30	



#### Further portfolio metrics

Total investment costs/sqm (incl. land) in EUR <sup>1)</sup>	c. 2,300
Average gross rental yield (on cost)	c. 7-8%
Estimated EBITDA margin	>75%
Landbank potential units/ sqm	6,123/ c. 280,000
Landbank book value in EURm	c. 148



#### Overview of Polish residential rental market

#### Increasing rent levels Y-o-Y in H1 2025 observable

- Over the past few years, there has been high demand for rental apartments throughout Poland
- Robust rent levels were observed in 2024, after exceptional high growth in 2022 and 2023 (mainly due to refugees and companies relocating workers from Ukraine, aggravating the supply demand imbalance)
- Overall demand for new constructed apartments remains high, mainly due to the low quality of the existing housing stock

#### Evolution of average rental offer price for new stock (01.01.22 vs. 30.06.25) (EUR/sqm/month) 21.60 +39% 17.14 +27% 14.49 15 +25% 12.73 10 Wrocław Gdańsk Łódź Warsaw Poznań

#### Y-o-Y evolution of average rental offer price for new stock (EUR/sgm/month) 21.60 17 14 16 71 +0.4% 13.13 Gdańsk Łódź Warsaw Wrocław Poznań



# Resi4Rent portfolio acquisition strengthens TAG's platform in Poland

TAG further expands its rental portfolio across Poland's six largest cities through the acquisition of c. 5,300 new-build rental units

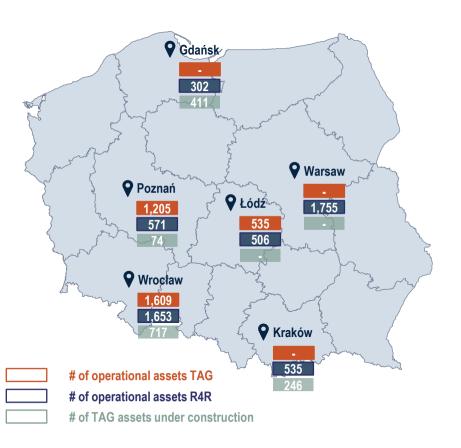
#### Combined Polish rental portfolio overview







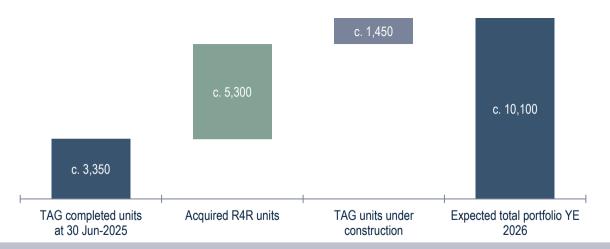




#### TAG's Polish rental business KPIs pre and post R4R portfolio transaction

Cities	TAG <sup>1)</sup>	R4R portfolio	Pro forma active combined	TAG units under construction	Total combined
Warsaw	-	1,755	1,755	-	1,755
Wrocław	1,609	1,653	3,262	717	3,979
Poznań	1,205	571	1,776	74	1,850
Łódź	535	506	1,041	-	1,041
Kraków	-	535	535	246	781
Gdańsk	-	302	302	411	713
Total units	3,349	5,322	8,671	1,448	10,119

#### TAG's Polish build-to-hold portfolio post R4R portfolio transaction





# TAG rental portfolio acquisition in Poland transaction summary

TAG further expands its rental portfolio across Poland's six largest cities through the acquisition of c. 5,300 new-build rental units

# Summary and portfolio overview

- Acquisition of c. 5,300 new-build rental units from Resi4Rent for a purchase price of PLN 2,405m (c. EUR 565m¹), with an expected contribution to net actual rent of c. PLN 175-180m (c. EUR 41-43m¹) and to adjusted EBITDA of c. PLN 140-145 (c. EUR 32-34m¹) in 2026
- The purchase price corresponds to an implied gross initial yield expected by TAG of c. 7.5% in 2026 and would increase the total Polish GAV to c. FUR 2bn
- In addition to its existing presence in Wrocław, Poznań and Łódź, TAG enters the rental markets in Warsaw, Kraków and Gdańsk. The portfolio is composed of 18 projects, most of which were **newly constructed** in the last three years and are **almost fully let** with a vacancy rate of only c. 2%<sup>2)</sup>

# Strategic rationale

- The transaction expands TAG's Polish rental portfolio to c. 8,700 units with additional c. 1,450 units under construction and to be completed for the most part during 2026
- TAG will accomplish its strategic target of c. 10,000 rental units in Poland well ahead of schedule
- Supported by the accretive nature and positive cashflow contribution of the acquisition, TAG plans to increase the dividend payout ratio to at least 50% of FFO I (for FY 2026) and will further have greater flexibility with regards to capital allocation decisions with continuous focus on financially-sustainable growth
- TAG remains confident about the market environment in Poland and continues to see growth opportunities to step-by-step further expand the Polish rental portfolio

## Transaction structure

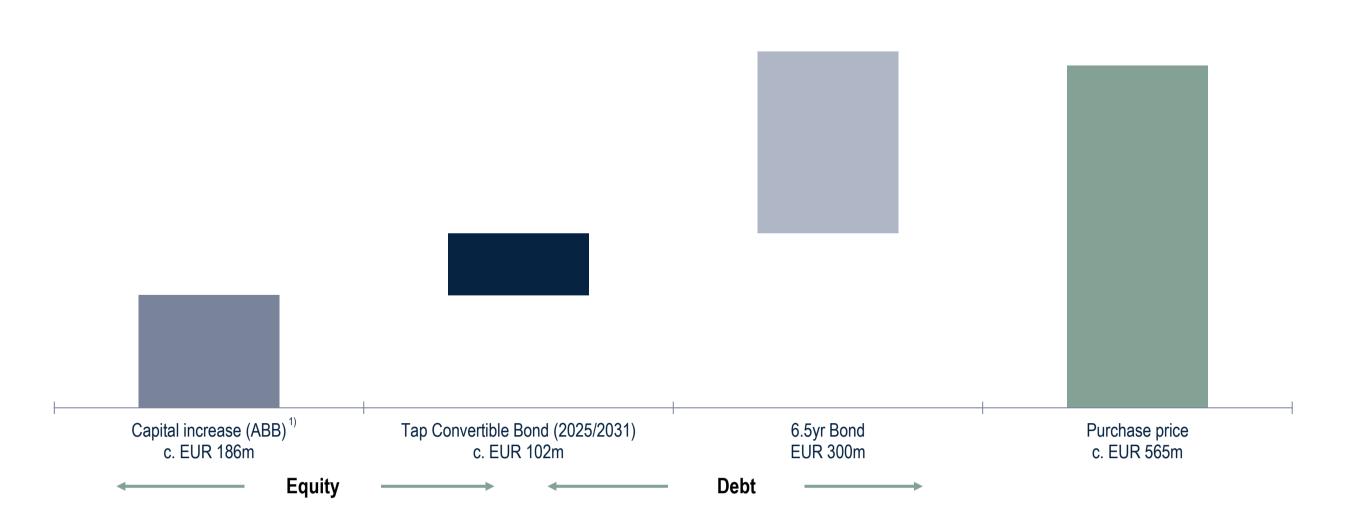
- Acquisition of 100% of the shares in the respective SPVs that hold ownership of the real estate on a cash and debt-free basis
- Acquisition via wholly-owned Polish subsidiary Vantage Development S.A. from R4R Poland sp. z o.o. (Resi4Rent)
- Closing of the transaction is expected at the end of Q3 or in the course of Q4 2025 and remains subject to approval by the Polish antitrust authority



## Resi4Rent portfolio acquisition refinancing overview

Broad range of equity and debt instruments as additional testimonial for diversified financing strategy

Refinancing of the purchase price successfully completed already in Aug-2025





## TAG Polish business: Build-to-sell (BTS)

One of the biggest residential developers in Poland focused on A cities, highly cash generating and mostly self funding business

1,936 Units sold FY 2024

c. 2,300
Total investment costs
EUR/sqm



>20% EBITDA margin c. 18,600

Possible units
(landbank available)





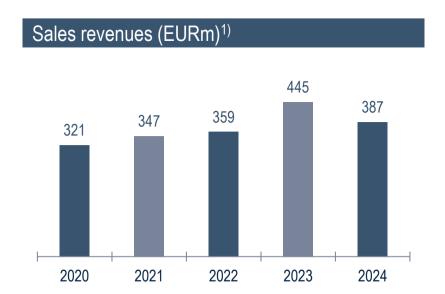


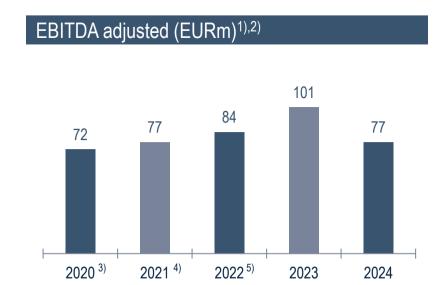


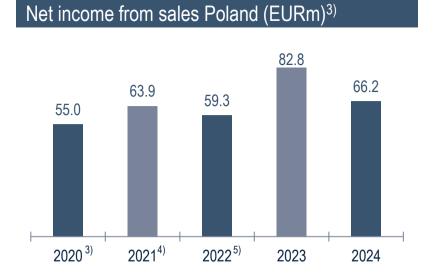


## Overview of BTS contribution to key figures over time

BTS contribution strengthens TAG's cash generation

















## Polish BTS portfolio details by region

Substantial future revenue base across 5 key regions, strong profitability with EBITDA margin exceeding 20%

Region	Units under construction	Landbank (possible units)	Total units	Area in sqm (total units)	Book value <sup>1)</sup>
As of H1 2025	#	sqm	#	#	EURm
Warsaw	1,979	9,062	11,041	691,340	356
Gdańsk	1,672	4,609	6,281	328,879	209
Wrocław	963	2,420	3,383	222,071	832)
Poznań	524	2,159	2,683	147,119	92
Łódź	-	379	379	15,678	6
Units build to sell	5,138	18,629	25,139	1,405,086	747



Further portfolio metrics	
Total investment costs/sqm (incl. land) in EUR <sup>3)</sup>	c. 2,200
Average sales price per sqm in EUR	c. 3,300
Average apartment size in sqm	c. 50
Estimated gross margin	>30%
Estimated EBITDA margin	>20%

<sup>1)</sup> Book values exclude projects in joint ventures; all other figures include projects in joint venture 2) Book value includes EUR 0.9m in office properties for own use

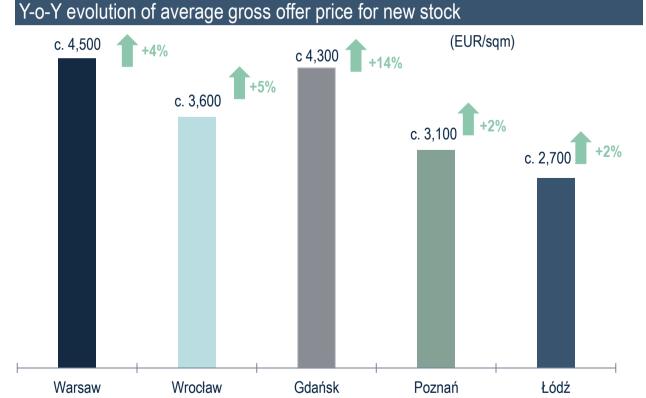


#### Overview of Polish residential sales market

#### Strongly increased sales prices throughout major Polish cities

- The strong upward trend in sales prices observed throughout FY 2023 and FY 2024 continued into the first half of 2025
- During this period, average apartment prices across all major Polish cities remained at historically high levels, consistently setting new records
- This ongoing momentum highlights the strength of the market, with sales prices continuing to rise despite having already risen significantly over the last two years





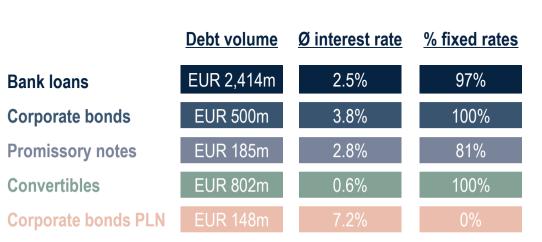


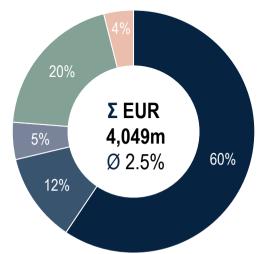


## Financing structure

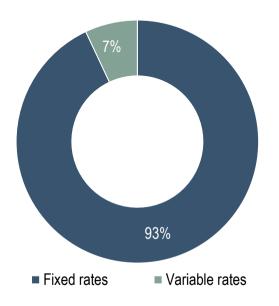
Two stable investment grade ratings confirm strong and reliable financing structure

#### Financing Mix





#### Fixed vs. variable split



Financial KPIs as of 30 Jun-2025						
Ø Maturity total financial debt	4.3 years					
Ø Interest rate total financial debt	2.5%					
LTV	45.3%					
LTV target	c. 45.0%					

#### TAG's Investment Grade Ratings

#### **MOODY'S**

- Long-Term Rating: Baa3 (positive outlook)
- Short-Term Rating: P-3
- As of May 2025

#### **S&P Global** Ratings

- Long-Term Rating: BBB- (positive outlook)
- Short-Term Rating: A-3
- As of August 2025



# **Maturity profile**

Cash and cash equivalents of c. EUR 870m and c. EUR 215m unused credit facilities as of 30 Jun-2025 available

Maturity profile as of 30 Jun-2025 (in EURm)



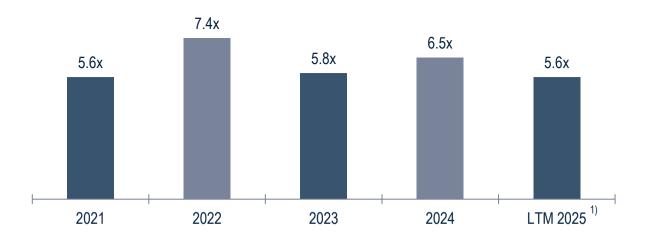


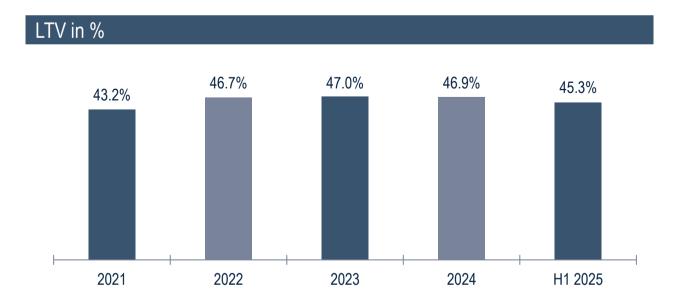
# **Development of key financing metrics**

Strong financial discipline as the basis for future growth

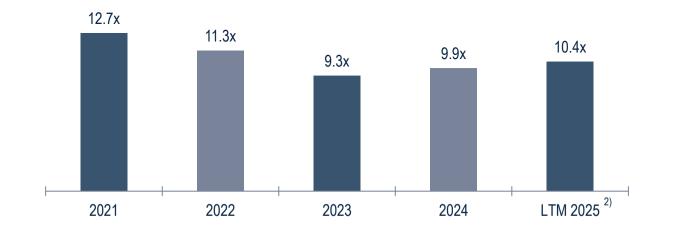


#### Interest coverage ratio





#### Net financial debt/ EBITDA adjusted



<sup>1) 5.6</sup>x reflects total adj. EBITDA of rental and sales business in relation to the group net financial result





# TAG highlights H1 2025: financial performance and German portfolio

		Q2 2025	Q1 2025	H1 2025	H1 2024	FY 2024
	• FFO I (EURm)	46.7	44.9	91.6	88.1	175.1
	• FFO II (EURm)	57.2	50.1	107.3	121.4	239.4
Financial	EBITDA adjusted rental (EURm)	63.6	62.8	126.4	120.1	238.5
Financial performance	EBITDA adjusted sales (EURm)	13.9	5.9	19.8	38.9	76.6
penomiance	EBIDTA adjusted total (EURm)	77.5	68.7	146.2	159.0	315.1
		30 Jun-2025	31 Mar-2025	30 Jun-2025	30 Jun-2024	31 Dec-2024
	EPRA NTA (EUR/share)	20.18	19.75	20.18	18.33	19.15
	- LTV	45.3%	45.6%	45.3%	46.6%	46.9%
		Q2 2025	Q1 2025	H1 2025	H1 2024	FY 2024
	<ul><li>Units Germany</li></ul>	82,957	83,126	82,957	84,374	83,618
	EBITDA rental adjusted (EURm)	60.1	58.2	118.3	120.1	226.3
Operational	<ul> <li>Annualised net actual rent EURm p.a. (total portfolio)</li> </ul>	343.1	340.7	343.1	339,2	343.2
performance	<ul><li>Net actual rent EUR/sqm/month (residential units)</li></ul>	5.89	5.86	5.89	5.77	5.84
German portfolio	<ul><li>Net actual rent EUR/sqm/month (total portfolio)</li></ul>	6.01	5.96	6.01	5.86	5.94
	I-f-I rental growth Y-o-Y	2.4%	2.5%	2.4%	2.1%	2.5%
	I-f-I rental growth Y-o-Y (incl. vacancy reduction)	2.9%	3.0%	2.9%	2.7%	3.0%
	<ul><li>Vacancy (residential units)</li></ul>	3.9%	3.9%	3.9%	4.2%	3.6%
Disposals Germany	<ul> <li>70 units disposed in H1 2025 (H1 2024: 880 units). Total sell or gross yield of 5.8% (H1 2024: 5.2%). Net cash proceeds of</li> </ul>	• .		<sub>l</sub> uals book values. Selling	multiple on average at	17.3x (H1 2024: 19.2x)

**APPENDIX** 

# TAG highlights H1 2025: Polish portfolio

		Q2 2025 <sup>1)</sup>	Q1 2025 <sup>2)</sup>	H1 2025 <sup>1)</sup>	H1 2024 <sup>3)</sup>	FY 2024 <sup>4)</sup>
	Net actual rent (EURm)	6.3	6.1	12.3	8.4	19.2
	EBITDA rental adjusted (EURm)	3.6	4.6	8.1	5.1	12.2
Rental business performance (BTH)	GAV (EURm) incl. landbank	718	627	718	510	668
periormance (DTT)	Units (completed rental apartments)	3,349	3,350	3,349	2,629	3,219
	■ I-f-I rental growth Y-o-Y	3.3%	3.0%	3.3%	4.5%	3.2%
	Vacancy (total rental portfolio)	3.8%	6.3%	3.8%	7.4%	4.9%
		Q2 2025 <sup>1)</sup>	Q1 2025 <sup>2)</sup>	H1 2025 <sup>1)</sup>	H1 2024 <sup>3)</sup>	FY 2024 <sup>4)</sup>
	Sales revenues (EURm)	50.6	33.3	83.9	193.0	387.3
	EBITDA sales adjusted (EURm)	13.9	5.9	19.8	38.9	76.6
	<ul> <li>Adjusted net income from sales (EURm)</li> </ul>	11.6	5.0	16.6	34.1	66.2
	GAV (EURm) incl. landbank	747	711	747	665	532
Sales business						
perfomance (BTS)	<ul><li>Handovers</li></ul>	292	224	516	1,330	2,666
	Sold units	566	592	1,158	1,056	1,936
	Sales volume (EURm)	94	103	197	197.5	358
		30/06/25 <sup>1)</sup>	31/03/25 <sup>2)</sup>	30/06/25 <sup>1)</sup>	30/06/24 <sup>3)</sup>	31/12/24 <sup>4)</sup>
	NTA (EUR/share)	3.06	3.23	3.06	3.42	3.29
	Net debt (EURm)	146.0	141.2	146.0	19.3	82.6



## TAG from net actual rent to FFO I (rental business)

#### Margin strength drives cash flow stability

(EURm)	Q2 2025	Q1 2025	H1 2025	H1 2024	FY 2024
Net actual rent	92.3	92.0	184.2	178.2	360.2
Expenses from property management	-15.8	-16.8	-32.6	-32.5	-73.6
Other operating income (incl. sales & services)	10.5	10.3	21.0	17.9	40.3
Operating non-cash items	110.7	-3.1	107.6	-140.1	-130.3
Personnel & other OpEx	-24.7	-22.4	-47.1	-44.4	-92.1
Total EBIT Germany and Poland rental	173.1	60.0	233.2	-20.7	104.4
thereof EBIT Germany <sup>1)</sup>	85.1	55.5	140.7	-35.2	73.2
thereof EBIT Poland rental <sup>1)</sup>	88.0	4.5	92.5	14.4	31.1
Valuation result	-113.8	0.2	-113.6	134.8	119.2
Depreciation	3.1	2.9	6.0	5.3	11.1
Sales result	1.2	-0.3	0.9	0.8	3.9
EBITDA (adjusted) rental business	63.6	62.8	126.4	120.1	238.5
thereof German business	60.1	58.2	118.3	115.0	226.3
thereof Polish business	3.5	4.6	8.1	5.1	12.2
EBITDA (adjusted) margin	68.9%	68.3%	68.6%	67.4%	66.2%
Net financial result (cash, after one-offs)	-14.2	-14.8	-29.0	-25.8	-52.9
Cash taxes	-2.5	-3.0	-5.5	-5.7	-9.4
Cash dividend payments to minorities	-0.1	-0.2	-0.3	-0.5	-1.1
FFO I 2	46.7	44.9	91.6	88.1	175.1
Weighted average number of shares outstanding (in '000)	175,482	175,405	175,482	175,483	175,471
FFO I per share (EUR)	0.27	0.26	0.52	0.50	1.00

- EBITDA adjusted improved Q-o-Q by EUR 0.8m driven by German business (mainly because of continuously good rental result and lower service charges). Poland rental EBITDA decreased by EUR 1.1m mainly due to further lower other operating income (mainly lower capitalisation).
- FFO I increased by EUR 1.8m Q-o-Q due to increased total EBITDA adjusted (EUR 0.8m), supported by better net financial result (EUR 0.6m) and lower cash taxes (EUR

AFFO	Q2 2025	Q1 2025	H1 2025	H1 2024	FY 2024
FFO I	46.7	44.9	91.6	88.1	175.1
Capitalised maintenance	-4.4	-0.9	-5.3	-5.5	-22.4
AFFO before modernisation capex	42.3	44.0	86.3	82.6	152.7
Modernisation capex	-23.0	-16.1	-39.0	-30.0	-57.0
AFFO	19.4	27.9	47.3	52.6	95.7

• AFFO decreased Q-o-Q by EUR 8.5m. Contrary to the FFO I increase this development was mainly caused through a strong increase of both higher capitalised maintenance of EUR -3.5m and higher modernisation capex (EUR -6.9m) due to regular gradual catch up effect during course of the year.

**APPENDIX** 

#### **TAG**

# TAG from FFO I to FFO II (sales business)

Poland adds EUR 16.6m, driving FFO II to EUR 107.3m in H1 2025

#### FFO I to FFO II H1 2025 (EURm)

(EURm)	Q2 2025	Q1 2025	H1 2025	H1 2024	FY 2024
FFO I	46.7	44.9	91.6	88.1	175.1
Net income from sales Germany	-1.2	0.3	-0.9	-0.8	-3.9
One offs sales Germany <sup>1)</sup>	0.0	0.0	0.0	0.0	2.0
Adjusted net income from sales Poland	11.6	5.0	16.6	34.1	66.2
<b>FFO II</b> (FFO I + net income from sales Germany and Poland)	57.2	50.1	107.3	121.4	239.4
Weighted average number of shares outstanding (in '000)	175,482	175,405	175,482	175,483	175,471
FFO I per share (EUR)	0.27	0.26	0.52	0.50	1.00
FFO II per share (EUR)	0.33	0.29	0.61	0.69	1.36

FFO II contribution Poland	Q2 2025	H1 2025	H1 2024
EBIT sales Poland	15.8	19.1	31.7
Effects from purchase price allocation	2.3	3.0	6.3
Effects from elimination of valuation results from previous years	1.6	2.4	0.0
Valuation result	-6.7	-6.7	0.0
Depreciation	0.4	0.8	0.8
Results from joint ventures	0.6	1.3	0.1
EBITDA (adjusted) sales Poland	13.9	19.8	38.9
Net financial result (cash, after one-offs)	0.4	0.7	3.1
Cash taxes	-2.7	-4.0	-8.1
Minority interests	0.0	0.1	0.2
Adjusted net income from sales Poland	11.6	16.6	34.1









#### **TAG** income statement

(in EURm)		Q2 2025	Q1 2025	H1 2025	H1 2024	FY 2024
Net actual rent <sup>1)</sup>	1	92.3	92.0	184.2	178.2	360.2
Expenses from property management <sup>1)</sup>		-15.8	-16.8	-32.6	-32.5	-73.6
Net rental income	2	76.4	75.2	151.6	145.7	286.6
Net income from services	3	12.0	8.6	20.6	18.8	46.2
Net income from sales	4	11.7	8.7	20.4	40.1	67.2
Other operating income		5.6	5.3	10.9	8.0	17.3
Valuation result	5	120.6	-0.2	120.4	-134.8	-114.6
Personnel expenses	6	-24.4	-23.6	-48.0	-44.9	-91.4
Depreciation		-3.5	-3.3	-6.8	-6.1	-12.7
Other operating expenses		-9.1	-7.3	-16.4	-15.9	-33.3
EBIT		189.3	63.4	252.7	10.9	165.3
Net financial result	7	-57.0	-14.1	-71.1	-19.8	-50.3
EBT		132.3	49.3	181.6	-8.9	115.0
Income tax	8	-20.2	-10.2	-30.5	1.7	7.1
Consolidated net income		112.1	39.0	151.1	-7.1	122.1

- Total net actual rent Q-o-Q slightly above pre-quarter level (EUR 0.3m) due to growing rents in Germany and in Poland.
- 2 Net rental income in Q2 EUR 1.2m above pre-quarter level, mainly due to lower maintenance costs in Germany.
- Q-o-Q increase of EUR 3.4m caused by higher result from services companies in Germany but especially from higher rendered services in Polish BTS business to JVs.
- Q-o-Q increase (EUR 3.0m) in net income from sales mostly due to higher number of units handed over in Poland. This development follows the regular seasonal pattern during the year.
- Main positive impact in Q2 comes from re-valuation of the portfolio in Poland (EUR 91.3m); rest from regular German H1 valuation (EUR 29.3m).
- Personnel expenses increase Q-o-Q by EUR 0.8m. This is mostly due released accruals in Q1, now getting back to a regular level.

- Q-o-Q net financial result decreases by EUR 42.9m. Main reason is a weaker other financial result (mostly from derivative valuation; not cash-effective).
- Q-o-Q development is not comparable due to valuation of investment properties in Q2 2025 with respective increase of deferred taxes. Cash effective income tax in Q2 2025 of EUR 5.2m (Q1 2025 at EUR -4.2 m).



## TAG income statement details Germany and Poland

(in EURm)	Germany Q2 2025	Poland Q2 2025	Poland – Rental Q2 2025	Poland – Sales Q2 2025	Q2 2025	Germany Q1 2025	Poland Q1 2025	Poland – Rental Q1 2025	Poland – Sales Q1 2025	Total Q1 2025	Germany H1 2025	Poland H1 2025	Poland – Rental H1 2025	Poland – Sales H1 2025	Total H1 2025
Net actual rent <sup>1)</sup>	86.0	6.3	6.3	0.0	92.3	85.9	6.1	6.1	0.0	92.0	171.9	12.3	12.3	0.0	184.2
Expenses from property management <sup>1)</sup>	-15.5	-0.3	-0.3	0.0	-15.8	-16.6	-0.2	-0.2	0.0	-16.8	-32.1	-0.5	-0.5	0.0	-32.6
Net rental income	70.5	6.0	6.0	0.0	76.4	69.3	5.9	5.9	0.0	75.2	139.8	11.9	11.9	0.0	151.6
Net income from services	9.7	2.3	-0.1	2.3	12.0	8.6	0.1	0.0	0.0	8.6	18.3	2.3	0.0	2.3	20.6
Net income from sales	-1.2	12.9	0.0	12.9	11.7	0.3	8.4	0.0	8.4	8.7	-0.9	21.3	0.0	21.3	20.4
Other operating income	2.0	3.6	0.1	3.5	5.6	0.6	4.7	0.8	3.9	5.3	2.6	8.3	1.0	7.4	10.9
Valuation result	29.3	91.3	84.5	6.7	120.6	-0.2	0.0	0.0	0.0	-0.2	29.1	91.3	84.5	6.7	120.4
Personnel expenses	-16.6	-7.8	-1.4	-6.5	-24.4	-15.6	-8.0	-1.6	-6.3	-23.6	-32.2	-15.8	-3.0	-12.8	-48.0
Depreciation	-3.0	-0.5	-0.1	-0.4	-3.5	-2.8	-0.5	-0.1	-0.4	-3.3	-5.8	-1.0	-0.2	-0.8	-6.8
Other operating expenses <sup>2)</sup>	-5.6	-3.9	-1.1	-2.8	-9.1	-4.6	-2.8	-0.6	-2.2	-7.3	-10.2	-6.6	-1.7	-4.9	-16.4
EBIT	85.1	103.8	88.0	15.8	189.3	55.5	7.8	4.5	3.3	63.4	140.7	111.6	92.5	19.1	252.7
Net financial result <sup>2)</sup>	-53.2	-3.4	-4.6	1.2	-57.0	-14.6	0.5	-1.5	2.0	-14.1	-67.8	-2.9	-6.1	3.2	-71.1
ЕВТ	31.9	100.4	83.4	17.0	132.3	40.9	8.3	3.0	5.3	49.3	72.9	108.7	86.4	22.3	181.6
Income tax	-1.5	-18.8	-0.1	-18.8	-20.2	-8.5	-1.7	-0.2	-1.5	-10.2	-10.0	-20.5	-0.3	-20.2	-30.5
Consolidated net income	30.5	81.6	83.3	-1.8	112.1	32.4	6.6	2.8	3.9	39.0	62.9	88.3	86.2	2.1	151.1

<sup>1)</sup> w/o IFRS 15 and IFRS 16 effects

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#### TAG balance sheet



(in EURm)		30 Jun-2025	31 Dec-2024
Non-current assets		6,515.6	6,269.9
Investment property	1	6,081.9	5,834.4
Deferred tax assets		25.6	24.8
Other non-current assets		408.1	410.7
Current assets		1,739.4	1,422.4
Real estate inventory	2	697.5	611.3
Cash and cash equivalents	3	869.5	603.5
Other current assets		172.4	207.7
Non-current assets held-for-sale		0.9	58.0
TOTAL ASSETS		8,256.0	7,750.3
Equity	4	3,194.2	3,099.9
Equity (without minorities)		3,132.7	3,019.6
Minority interest		61.5	80.3
Non-current liabilities		3,324.4	3,294.5
Financial debt		2,659.6	2,666.1
Deferred tax liabilities		587.0	564.4
Other non-current liabilities		77.8	64.0
Current liabilities	5	1,737.3	1,355.9
Financial debt		1,347.7	1,052.3
Other current liabilities		389.6	303.5
TOTAL EQUITY AND LIABILITIES		8,256.0	7,750.3

The change in investment properties in H1 2025 is mainly due to the revaluation (EUR 120.4m), capex (EUR 44.3m) and investments in Poland (EUR 25.7m). In addition, land bank with a book value of EUR 59.2m was purchased and properties with a book value of EUR 5.4m were sold. Currency differences accounted for EUR +4.7m.

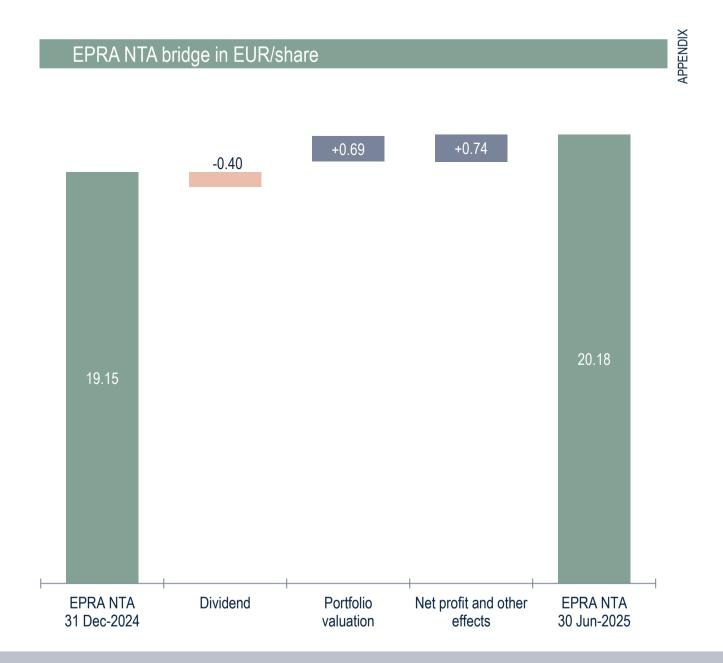
- The change in real estate held in inventories results from the sales during the current financial year (EUR 59.7m) which are offset by investments (EUR 125.0m). In addition, there was a reclassification from investment properties of EUR 17.0m. Exchange rate differences account for EUR +3.9m.
- The increase in cash and cash equivalents is mainly attributable to the proceeds from the convertible bonds issued in March 2025 of EUR 332m.
- The change is largely in line with the net income for H1 2025 and the payout of the dividend (EUR 54.8m).

The increase in current financial liabilities is mainly due to the issue of the convertible bonds (EUR 332.0m less the option value of EUR 32.7m). In addition, a corporate bond (EUR 125.0m) and two promissory notes amounting to EUR 20m were repaid.

### **TAG**

#### TAG EPRA NTA

(in EURm)	EPRA NTA	EPRA NTA	
	Net tangible assets	Net tangible assets	
	30 Jun-2025	31 Dec-2024	
Equity (before minorities)	3,132.7	3,019.6	
Difference between fair value and book value for properties valued at cost	61.2	557.1	
Deferred taxes on investment properties and derivative financial instruments	580.7	11.7	
Fair value of derivative financial instruments	77.7	60.0	
Goodwill	-288.3	-286.1	
Intangible assets (book value)	-2.5	-3.6	
EPRA NAV metrics, fully diluted	3,561.6	3,358.7	
Number of shares, fully diluted (in '000)	176,472	175,405	
EPRA NTAper share (EUR), fully diluted	20.18	19.15	



## **TAG LTV calculation**

Strong LTV reduction by 160 basis points to 45.3% YTD; at target level of c. 45%

(in EURm)	30 Jun-2025	31 Dec-2024
Non-current and current liabilities to banks	2,403.0	2,358.3
Non-current and current liabilities from corporate bonds and other loans	837.3	893.8
Non-current and current liabilities from convertible bonds	766.9	466.3
Cash and cash equivalents	-869.5	-603.5
Net financial debt	3,137.8	3,114.9
Book value of investment properties	6,081.9	5,834.4
Book value of property reported under property, plant and equipment (valued at cost)	1.4	2.3
Book value of property held as inventory (valued at cost)	697.5	611.3
Book value of property reported under non-current assets held-for-sale	0.9	58.0
GAV (real estate assets)	6,781.8	6,505.9
Book value of property for which purchase prices have already been paid or received in advance	26.0	0.0
Difference between fair value and book value for properties valued at cost	86.8	84.4
Shares in joint ventures incl. loans	39.3	54.4
Relevant GAV for LTV calculation	6,933.9	6,644.7
LTV	45.3%	46.9%

### TAG net financial result calculation

in EURm)	Q2 2025	Q1 2025	H1 2025	H1 2024	FY 2024
+ Interest income	7.0	5.7	12.8	6.7	17.3
- Interest expenses	-25.1	-22.8	-47.9	-31.6	-72.6
+ Income from joint ventures	0.3	0.3	0.7	0.0	1.6
+ Other financial result <sup>1)</sup>	-39.2	2.6	-36.6	5.1	3.4
- Net financial result	-57.0	-14.1	-71.1	-19.8	-50.3
+ Non-cash financial result from convertible and corporate bonds	3.2	1.5	4.7	1.6	3.5
+ Other non-cash financial result (e.g. from derivatives)	40.0	-2.0	38.0	-4.5	-1.5 <sup>2)</sup>
Net financial result (cash, after one-offs)	-13.8	-14.6	-28.3	-22.7	-48.3
thereof rental	-14.2	-14.8	-29.0	-25.8	-52.9
thereof sales <sup>3)</sup>	0.4	0.2	0.7	3.1	4.6



### TAG financial covenants overview as of 30 Jun-2025

#### All covenants leave extensive headroom

Instrument	Volume	Covenants	Tresholds	Status
Bank loans	EUR 2,414m	<ul> <li>Mostly ICR/ DSCR or LTV<sup>1)</sup></li> <li>Typically based on portfolio level</li> </ul>	<ul><li>soft covenants</li></ul>	<ul> <li>currently material headroom</li> </ul>
Corporate bonds under DIP	EUR 500m	<ul> <li>Total net debt/ total assets</li> <li>Secured debt/ total assets</li> <li>ICR<sup>2)</sup></li> </ul>	<ul><li>max. 60%</li><li>max. 45%</li><li>min. 1.8x</li></ul>	<ul><li>currently c. 42.5%</li><li>currently c. 28.7%</li><li>currently c. 5.1x</li></ul>
Promissory notes	EUR 185m	<ul> <li>LTV (net financial indebtedness / total assets)</li> <li>ICR<sup>2)</sup></li> </ul>	<ul><li>max. 60%</li><li>min. 1.8x</li></ul>	<ul><li>currently c. 38.0%</li><li>currently c. 3.9x</li></ul>
Corporate bonds PLN	EUR 148m	<ul> <li>Net debt ratio covenants (not calculated on TAG group basis)</li> </ul>		<ul> <li>currently material headroom</li> </ul>

## German portfolio details by region

Consistently strong rental performance and a resilient portfolio; vacancy rate of residential units at just 3.9%

Region	Units	Rentable area	IFRS FV	IFRS FV	Gross yield	Vacancy	Net actual rent	Re-letting rent	I-f-I rental growth (Y-o-Y)	I-f-I rental growth Y-o-Y incl. vacancy reduction	Mainte- nance p.a.	Capex p.a
As of H1 2025	#	sqm	EURm	EUR/sqm	%	%	EUR/sqm/ m	EUR/sqm/ m	%	%	EUR/sqm	EUR/sqm
Berlin	9,355	536,612	742.2	1,383	5.5%	2.1%	6.44	7.61	3.0%	3.5%	5.27	6.65
Chemnitz	7,963	469,861	359.8	766	7.7%	7.2%	5.29	5.40	2.0%	3.4%	2.41	7.74
Dresden	5,565	357,511	488.9	1,368	5.4%	1.5%	6.30	6.68	1.0%	0.8%	2.84	4.36
Erfurt	10,120	572,080	664.5	1,162	5.8%	0.8%	5.68	5.95	1.1%	1.7%	2.90	7.77
Gera	9,164	531,674	405.3	762	8.4%	2.6%	5.50	5.87	2.0%	2.2%	1.65	6.67
Hamburg	6,400	392,498	520.6	1,326	5.7%	2.8%	6.52	7.33	3.4%	3.8%	5.48	12.52
Leipzig	12,923	751,195	722.2	961	6.7%	7.4%	5.80	6.12	3.8%	4.1%	3.55	13.40
Rhine-Ruhr	3,680	230,707	305.3	1,323	5.5%	1.4%	6.14	6.80	2.9%	3.7%	6.90	14.77
Rostock	7,535	427,746	502.9	1,176	5.8%	5.8%	6.02	6.73	3.2%	3.3%	4.72	14.20
Salzgitter	9,180	563,109	504.3	896	7.3%	4.2%	5.68	5.95	1.7%	2.2%	4.37	5.46
Total residential units	81,885	4,832,993	5,216.0	1,079	6.3%	3.9%	5.89	6.32	2.4%	2.9%	3.81	9.17
Commercial units	965	125,604				14.5%	9.67					
Other	107	10,429	102.3	9,809	9.5%	1.0%	16.68					
Grand total	82,957	4,969,026	5,318.3	1,060	6.6%	4.1%	6.01					



## TAG German portfolio valuation details

Region (in EURm)	Jun-2025 Fair value (IFRS)	Jun-2025 Fair value (EUR/sqm)	Jun-2025 Gross yield	Dec-2024 Fair value (IFRS BV) EURm	Dec-2024 Fair value (EUR/sqm)	Dec-2024 Gross yield
Berlin	742.2	1,326.9	5.5%	767.9	1,327.8	5.4%
Chemnitz	359.8	747.2	7.7%	354.6	736.5	7.7%
Dresden	488.9	1,333.5	5.4%	476.4	1,266.2	5.7%
Erfurt	664.5	1,116.9	5.8%	660.7	1,110.6	5.8%
Gera	405.3	728.7	8.4%	397.5	714.5	8.6%
Hamburg	520.6	1,303.9	5.7%	515.1	1,279.9	5.7%
_eipzig	722.2	950.5	6.7%	714.4	937.7	6.8%
Rhine-Ruhr	305.3	1,270.8	5.5%	299.8	1,248,0	5.5%
Rostock	502.9	1,153.1	5.8%	497.6	1,124.7	5.9%
Salzgitter	504.3	893.2	7.3%	503.1	891.0	7.2%
Total residential units	5,216.0	1,051.9	6.3%	5,187.2	1,037.7	6.3%
Other	102.31)	2,077.42)	9.5%2)	98.9	1,969.02)	10.6%2)
Grand total	5,318.3	1,054.1	6.6%	5,286.1	1,039.6	6.6%

<sup>1)</sup> incl. EUR 80.6m book value of project developments; real estate inventory and properties within PPE valued at cost



EUR 18.1m (+ EUR 3.9m y-o-y) of FFO generated from services business

(in EURm)	Facility management	Craftsmen services	Energy services <sup>1)</sup>	Multimedia services <sup>1)</sup>	Condominium management	Others	Σ Services business
Revenues	20.4	5.9	49.6	6.1	2.6	4.5	89.1
Rental expenses and cost of materials	-3.5	-2.7	-37.5	-2.4	0.0	-4.7	-50.9
Net income	16.9	3.2	12.1	3.7	2.6	-0.3	38.2
Personnel expenses	-17.4	-4.1	-0.9	-0.1	-1.7	0.0	-24.1
Other income / expenses	2.6	1.1	0.3	0.0	-0.2	0.0	3.8
EBITDA adjusted	2.2	0.2	11.6	3.6	0.7	0.3	18.5
Net financial result	0.0	-0.2	0.0	-0.2	0.0	0.0	-0.4
Cash taxes <sup>2)</sup>	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Cash dividend payments to minorities	0.0	0.0	0.0	0.0	0.0	0.0	0.0
FFO I contribution 2024	2.2	0.0	11.6	3.4	0.7	0.3	18.1
FFO I contribution 2023	2.3	0.2	5.5	5.1	0.6	0.4	14.2

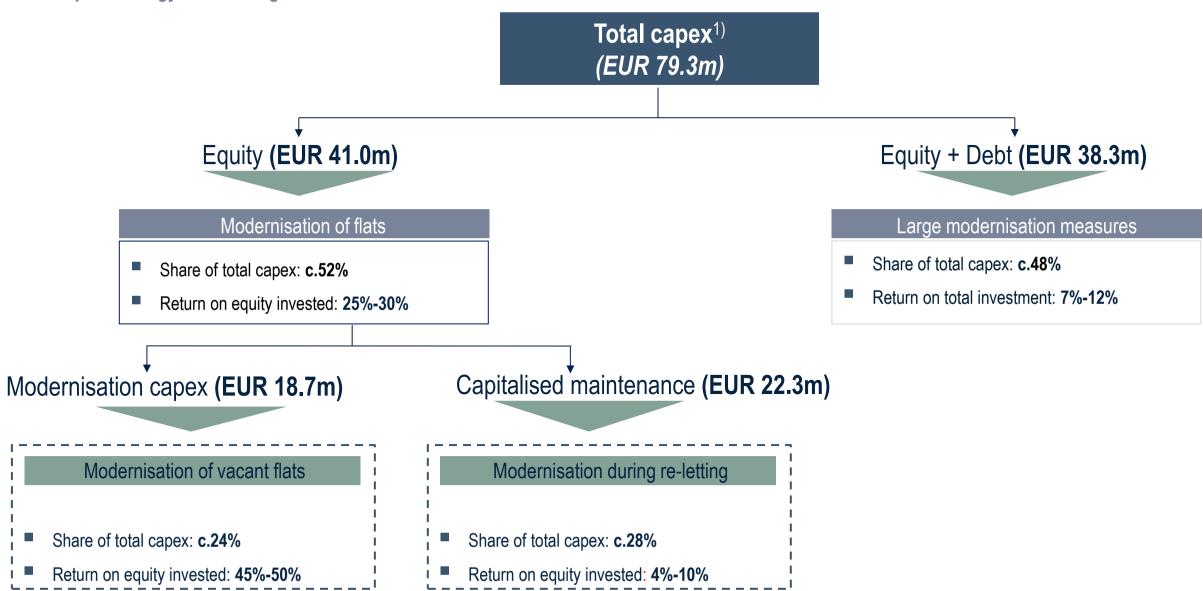
<sup>1)</sup> incl. provisions, in annual report FY 2024 included in expenses from property management

<sup>2)</sup> assumption that all cash taxes are attributable to the rental business



## TAG return on capex German portfolio 2024

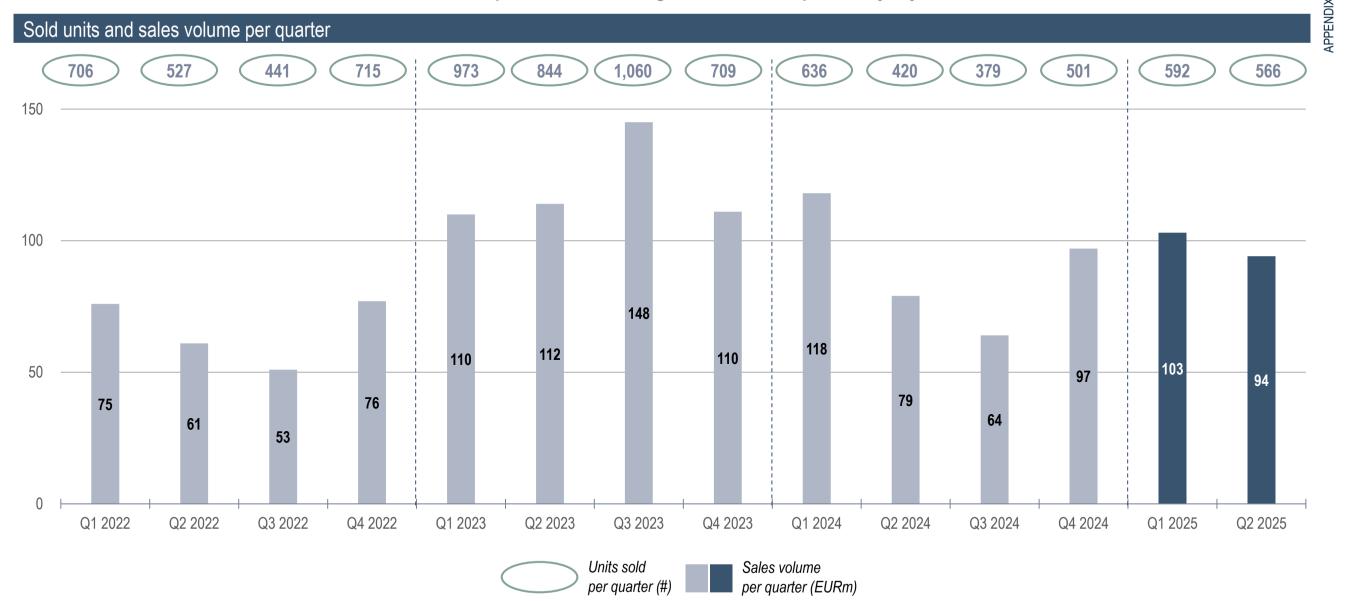
Efficient capex strategy leads to high returns on investment





#### TAG Polish sales business: sales results

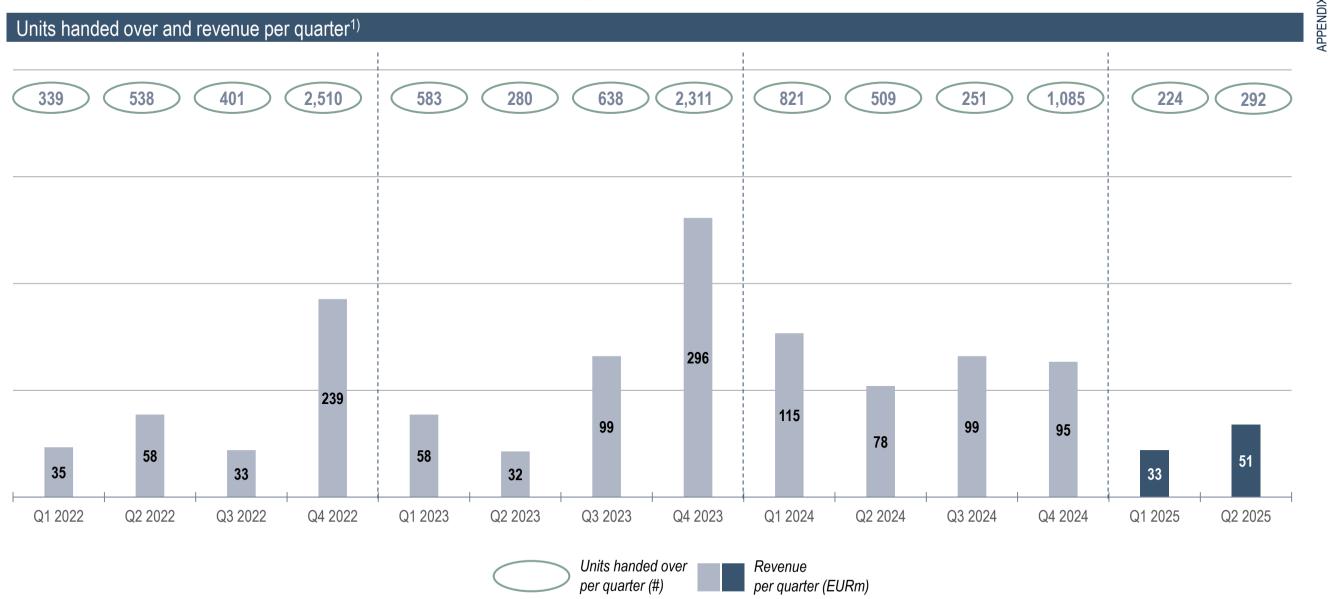
566 units sold in Q2 2025 after 420 units in Q2 2024; sales prices remain on high level and are up c. +7% y-o-y





## TAG Poland sales business: revenue recognition

292 units handed over in Q2 2025 after 224 units in Q1 2025; increasing number of hand overs expected in Q3 and Q4 2025



### Excursus: German vs Polish residential rental market

Simplified comparison





# **APPENDIX**

#### Market fundamentals residential housing market

Ownership ratio

- c. 50% (among the lowest in the EU) a nation of renters, with strong rental regulations unlikely to change
- c. 85% (among the highest in the EU) mostly homeowners due to post-communist privatization; ratio likely to decline

- No. of dwellings/1k inhabitants
- c. 516 (total housing stock c. 44m units)

c. 420 (total housing stock c. 16m units)

Overcrowding rate<sup>1)</sup>

**c.** 11.4%

**c** 33.9%

**Apartment furnishings** 

Typically unfurnished

Large share of rentals offered furnished

Avg. building year of units

Predominantly properties built in c. 1960 - 1980

Prefabricated buildings from the sowjetunion era or newly constructed properties (strongly divided housing stock)

#### Rent regulation

Rental growth

- Rent regulation applies in all constellations (existing tenants, tenant changes, modernization, etc.)
- Non-regulated; rent freely set; no cap on increases

Rental contract term

- Typically indefinite; fixed-term possible but rare in private sector
- Typically 1 year

### **Excursus: Polish residential sales market**

Simplified overview



#### Overview

#### Contracts

Once purchase agreements have been concluded, they are legally binding

#### Time to receive building rights

C. 2-4 years faster than in Germany (5-7 years; incl. zoning and permitting; may vary by municipality)

#### Purchase price payment

• The purchase price is paid by the customer in instalments. A fee of 1% of the purchase price is payable for the mere reservation. During construction, buyers make 10 staged cash payments based on project progress. The first upon signing the contract, the last upon handover

#### **Start of construction process**

• Once the planning phase is complete, around 25% of the apartments are usually pre-sold before construction begins. These funds are then used to finance subsequent phases of construction, enabling the development to proceed without additional financing

### One of Europe's leading residential construction markets

• In terms of the number of housing units constructed annually by developers and individual owners, Poland is since many years one of the leading countries in Europe.

#### **Attractive margins**

The sector's attractiveness is also confirmed by an analysis of developer companies' margins, which remain relatively high with gross margins above 30%

### Sales volume vs. revenue recognition

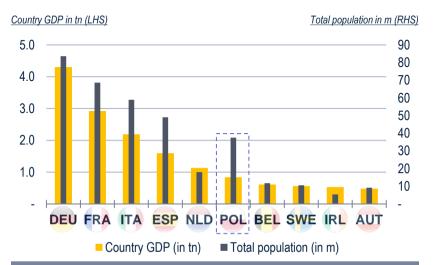
• When an apartment is sold, it is recognised in the sales volume metric. It delivers a constant cash inflow due to the staged installments, but revenue is only recognised in the p&I when the keys are handed over. This is reflected in the handover metric.



### Poland macroeconomic fundamentals (1/2)

#### Poland at a glance

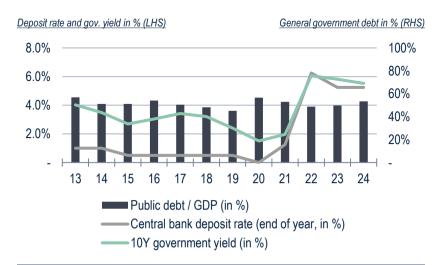
#### A medium-sized EU country



#### Possible implications from peace in Ukraine

- The key implication is the gradual return of some Ukrainians to their home country. However, the exact number leaving Poland remains uncertain. According to the latest survey conducted by the NBP, 21% of respondents expressed their intention to settle in Poland permanently, while 56% remain uncertain, largely due to the unpredictability of the future
- Driven by the strong macroeconomic fundamentals, Poland will likely remain a highly desirable place of residence
- The stabilization of Ukraine could serve as a catalyst for deeper economic integration and bilateral trade between Poland and Ukraine, fostering broader economic expansion

#### Conservative fiscal policy



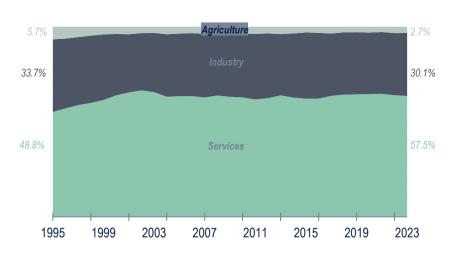
#### Population / urbanization development



#### Relevant characteristics

- Absolute size of Polish market (c. 38m inhabitants, 5th largest EU country by population and 6th largest economy), coupled with rising service sector and favorable demographic development ("generation rent" - growing preference for rental housing), has payed a way for the institutional rental market
- Despite a slightly negative long-term overall population forecast. urban populations in key Polish cities are expected to grow
- Poland is poised to remain an attractive destination for investors in the future, underpinned by robust economic growth
- TAG's early market entry proved a competitive advantage in terms of scale, market knowledge, penetration and position

#### Service-based economy (+8.74% since 1995)

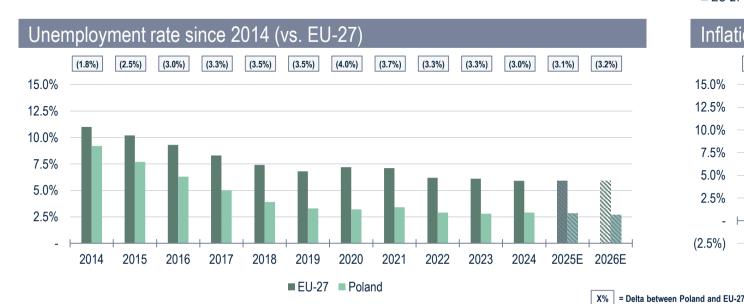


### Poland macroeconomic fundamentals (2/2)

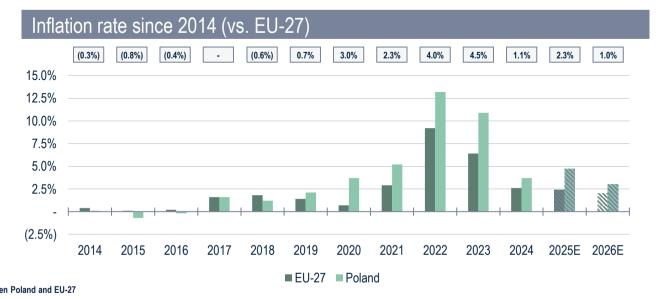
Comparison of key indicators with the EU-27

#### Comments

- Poland's economy has demonstrated remarkable resilience, consistently outperforming EU-27 peers in GDP growth, even during economic downturns such as the pandemic. This underscores its strong domestic demand and dynamic labor market
- While Poland has experienced high inflation, particularly in recent years, its economic policies and central bank interventions have successfully driven a significant decline, with inflation currently standing at 3.7% (2024), down from 10.9% the previous year
- The persistent decline in Poland's unemployment rate well below the EU-27 average reflects robust job creation and labor market flexibility. This trend is further supported by favorable demographics and increased labor force participation among younger generations







Sources: Eurostat, European Commission, NBP, TAG research



### **TAG Management Board**

Management team has been with the company for many years, leading the company together as Co-CEOs with lean and efficient management structures



Claudia Hoyer, COO and Co-CEO

Key responsibilities: Operational functions (acquisitions, asset management, service business, etc.)

- **\***1972
- Joined TAG as COO in July 2012



Martin Thiel, CFO and Co-CEO

Key responsibilities: Financial functions (financing, investor relations, accounting, etc.)

- **\***1972
- Joined TAG as CFO in April 2014

## **TAG Supervisory Board**













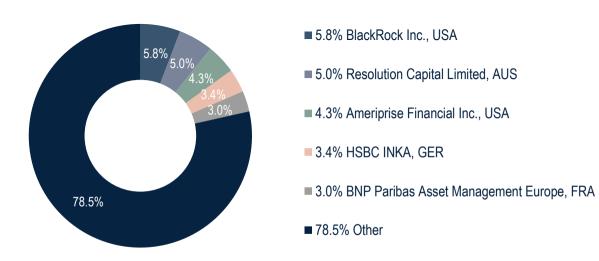


	Olaf Borkers	Eckhard Schultz	Prof. Dr. Kristin Wellner	Gabriela Gryger	Björn Eifler	Beate Schulz
Function	Chairman	Deputy Chairman, Audit committee Chairman	Member	Member	Employee representative	Employee representative
Professional career	Former CEO/ CFO of Deutsche EuroShop AG	Former CFO / Deputy CEO of LEG Immobilien SE	University Professor Technical University of Berlin	Founder of a real estate investment management and consulting company, Warsaw	Team Leader Real Estate Management	Portfolio manager in TAG's legal department
Year of birth	1964	1964	1972	1976	1980	1962

### **Share data**

TAG share at a glance – key figures and capital market performance

#### Shareholder structure as of 31 Oct-2025



Share information as of 31 Oct-2	.025
Market cap	EUR 2,720m
NOSH issued	189.0m
NOSH outstanding	189.0m
Treasury shares	84,424
Free float <sup>1)</sup>	100%
ISIN	DE0008303504
Ticker symbol	TEG
Index	MDAX/ STOXX Europe 600/ EPRA/ DAX 50 ESG
Main listing/ market segment	Frankfurt Stock Exchange/ Prime Standard
Ø Volume XETRA/day (shares) 9M 2025	c. 522,001









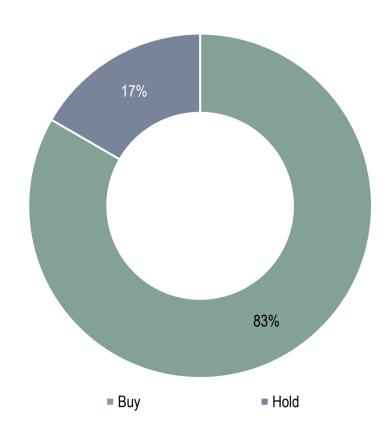


## TAG analyst coverage

#### Positive view on the strength of the business model supported by analysts "buy" propositions

VAN LANSCHOT KEMPEN	22-Aug 25	Buy	EUR 18.50
Deutsche Bank	29-Aug 25	Buy	EUR 19.00
M.M.WARBURG & CO	24-Oct 25	Buy	EUR 18.50
BNP PARIBAS EXANE	10-Sep 25	Outperform	EUR 17.00
ODDO BHF	23-Sep 25	Outperform	EUR 16.50
Jefferies	07-Sep 25	Buy	EUR 18.00
BERENBERG PRIVATEMENTS SETT 1390	07-Oct 25	Buy	EUR 20.00
<b>*</b> BARCLAYS	15-Sep 25	Equalweight	EUR 15.20
Kepler Cheuvreux	05-Nov 25	Buy	EUR 21.60
/Baader $/$	29-Aug 25	Add	EUR 18.00
SOCIETE GENERALE	19-Aug 25	Marketperform	EUR 16.70
cîti	22-Jul 25	Buy	EUR 22.30

**Median price target: EUR 18.50** 



## **TAG ESG ratings**

#### TAG ranks among the top companies in the real estate sector



## **NOTES**





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